



SPECIAL MEETING/Board Workshop **Wednesday, July 31, 2019 | 5:30 p.m.**

YCS Board of Education Meeting

YCS Central Office * 1885 Packard Road * Ypsilanti, MI 48197 * (734)221-1230

AGENDA

I. CALL TO ORDER | PLEDGE OF ALLEGIANCE

II. ACCEPTANCE OF AGENDA

III. PUBLIC COMMENTS

IV. ACTION ITEMS

- A. Ford Early Learning Center Principal (Enc. #1)
- B. Personnel Matters: Hires & Resignations (Enc. #2)
- C. Houghton Mifflin Harcourt Purchase (Enc. #3)
- D. McGraw Hill Education Purchase (Enc. #4)
- E. School Specialty Purchase (Enc. #5)
- F. IQWST/Activate Learning Purchase (Enc. #6)
- G. Cengage Learning Purchase (Enc. #7)
- H. TCI Purchase (Enc. #8)

V. "BIG IDEAS" FOCUS AREAS FOR STRATEGIC GOALS (5 Ideas): BOARD PRIORITIES & NEXT STEPS (Enc. #9)

- *Alena Zachery-Ross, Superintendent*

VI. OTHER

VII. BOARD/SUPERINTENDENT COMMENTS

VIII. ADJOURNMENT

Enclosure #1
APPROVAL OF PRINCIPAL CONTRACT, Ford ELC
Meeting of 7/15/2019
Presented by Sue McCarty
Prepared by Paula Gutzman

☐ Discussion ☒ Action – Roll Call ☐ Action – Voice Ayes _____ Nays _____		Brenda Meadows	Gillian Ream Gainsley	Ellen Champagne	Sharon Lee	Meredith Schindler	Maria Sheler-Edwards	Celeste Hawkins
	1 st /2 nd							
	Aye							
	Nay							
	Abstain							

Rationale/Background Information

A committee comprised of administrators, building level staff and a parent representative interviewed candidates using the MiExcel Blueprint Talent Management process. A team of Ford Early Learning Center (ELC) staff met with the candidate “virtually” to complete the Fit to School portion of the hiring process.

Proposed Motion

“ move that the Board of Education approve the hire of Mumtaz Haque as Principal of Ford Early Learning Center, effective August 5, 2019 – June 26, 2020.”

Budget Impact: ☐ None ☒ As follows:
General Fund

Attachments:

☒ Enclosed ☐ Issue Study Enclosed ☒ To Be Distributed Separately ☐ None

Educational Professional

SUMMARY OF QUALIFICATIONS

Visionary and passionate leader who excels at creating and maintaining a common language and standards culture throughout the entire organization. Dedicated to the mission and vision of the organization. Skilled at collaborating with colleagues to refine, articulate, and improve the organization culture and team spirit. Adept at revitalizing failing organizations/schools and closing the achievement gap to build a better democracy.

Core competencies include:

Budget Development | Financial Management | Strategic Thinking | Staff Training and Development
Talent Management | Visionary Leadership | Organizational Management | Fundraising | Verbal and Written
Communication | Community Outreach and Partnerships | Cultural Competency | Team Building
Conflict Resolution | Relationship Building

PROFESSIONAL EXPERIENCE

DETROIT PUBLIC SCHOOLS | Detroit, MI

1995 – 2019

Principal, Mark Twain Elementary / Middle School (2015 – 2019)

International Baccalaureate Programme PYP

Recruited and mentored high-performing teachers and staff members. Developed, coached, managed and evaluated staff performance to create and utilize a high-performing team. Designed and executed a successful model of employee training/professional development for faculty. Evaluated and managed employee performance, and established employee training and succession plans that aligned with organization development philosophy. Fostered a culture of excellence through regeneration. Worked closely with management and employees to improve work relationships, build morale and increase productivity and retention. Developed a series of metrics to manage vendor performance and productivity for use by vendor management team. Developed and maintained Title 1 and general budget. Engaged parents, community and business partners and provided proactive support to meet the needs of the students and staff. Led fundraisers to attain more resources for the organization.

Key Achievements:

- Utilized talents and expertise to transform the school into one of excellence, gifted, and talented programs.
- Propelled staff performance by 50% in two years by mentoring staff and using internal resources and external vendors to introduce new and innovative methodologies and strategies of teaching and learning.
- Achieved the highest percentage of growth among all Detroit Public Schools on the MOY Reading Assessment.
- Integrated a three-year innovation program adding accelerated classes into the school environment.

Academic Engagement Administrator, Vernor and Mark Twain Elementary / Middle School (2012 – 2015)

Educated and trained team members at workshops on data analysis and future instructional planning. Assisted in the development of professional learning plans and student individual plans.

Key Achievements:

- Improved MEAP and M-STEP test scores from the 9th percentile to the 19th percentile in 2013 by leading the team on data analysis and plan-focused classroom instruction.
- Maximized growth in student performance on MEAP, NWEA, MAP, and Vernor Elementary assessments placing in the Top 12 among all Detroit Public Schools and Top 20 in all Detroit Schools in 2011.
- Created and implemented the Vision for an Innovation Plan at Mark Twain School; partnered with The Roeper School in Bloomfield to have teachers trained on the Accelerated / Gifted and Talented Program.

Teacher – Grade K, 3, 4 / Teacher In-Charge (1995 – 2011)

Demonstrated talents while serving on the school improvement and leadership team. Educated individuals while presenting workshops in classroom management, instructional strategies and relationship building with students, parents and the community.

NON-PROFIT/ORGANIZATION EXPERIENCE

Member | MEAP / MME / M-STEP Bias and Sensitivity Committee (2008 – Present)
Facilitator | Asian Pacific Americas Statewide Leadership Summit (2008 – Present)
Producer and Host | Manoranjan Radio Show on WCXI 1160 AM (1995 – Present)
Co-Chair | Michigan Civil Rights Commission (2018)
Commissioner / Co-Chair | Michigan Civil Rights Commission (2014 – 2018)
Commissioner | Michigan Civil Rights Commission (2015 – 2018)
Advisory Board Member | Council of Asian Pacific Americans in Michigan (2012 – 2015)
Commissioner | Michigan Commission of Asian Pacific American Affairs (2012 – 2014)
President / Advisory Board Member | Council of Asian and Pacific Americans in Michigan (CAPA) (2011 – 2014)
President | International Institute of Metropolitan Detroit Board (2011 – 2013)
President | Council of Asian Pacific Americans in Michigan (2011 – 2012)
Council Member | Governor's Advisory Council on Asian American Pacific Affairs (2010 – 2012)
Cultural Consultant | Tech World Language Solutions (2011)
Commissioner | Michigan Asian Pacific American Affairs Commission (2009 – 2014)
Board Member / President-Elect | Council of Asian Pacific Americans in Michigan (2008 – 2010)
Board Member | International Institute of Metropolitan Detroit Advisory Board (2007 – 2010)
Member | Michigan Governor's Advisory Council on Asian Pacific American Affairs (2007 – 2009)
President / Advisory Board Member | International Institute of Metropolitan Detroit (2006 – 2009)
Member | Michigan Department of Education MAP Item Development Team (2006 – 2008)
Board Member | India League of America Board of Directors (2002 – 2008)
President | India League of America Board of Directors (2006 – 2007)
President | International Institute of Metropolitan Board of Directors (2004 – 2006)
Board Member | International Institute of Metropolitan Detroit Board (2002 – 2006)
President / Co-Chair | India Day Celebrations at Novi Expo (2001)

ORGANIZATION MANAGEMENT

Key Achievements:

- Organized and sought partnerships for Splendor of the East 2009 / 2010 with 1250 attendees.
- Orchestrated and brought partnerships / sponsors from the corporate world, including GM, Ford, DTE, and several others for the Statewide Leadership Summit in 2009 – 2010.
- Arranged festivities for India Day with 25K attendees.
- Saved the International Institute of Metropolitan Detroit from bankruptcy by restructuring, consolidating, and appointing a new Executive Director as President of the institute.
- Represented the International Institute of Metropolitan Detroit at events; collaborated with state and federal government agencies.
- Raised funds for the India earthquake and AIDS Victim Children in Africa amounting to \$25K+.
- Presented Cultural Competency Training to the Executives of Perrigo Inc., VA John Dingell Hospital Physicians and Executives, and all Executives at the Michigan Department of Health and Human Services.

PRESENTATIONS AND SPEAKING ENGAGEMENTS

Workshop Presenter | International Conference on Peace, Conflict, and Religion
Common Bond Institute and Oakland University (2009 – Present)
Keynote Speaker | Swearing-In Ceremony of New Citizens (2002 – Present)
Keynote Speaker | Shanti Project, *University of Michigan* (2009)

HONORS AND ACCOLADES

Troy City Asian Pacific Heritage Month Proclamation – APA Citizens in Troy (2013 – Present)
MIBIHAR Award for Community Leadership and Service (2018)
Michigan’s Salute to Diversity Award – Corp Magazine (2017)
One of the 25 Most Powerful Women Leaders in Detroit – Walkers Legacy, Detroit Chapter (2016)
MIINDIA.com Hall of Fame Award (2015)
Corp Magazine for Spearheading a Thriving International Institute of Metropolitan Detroit
as the President of the Board of Directors (2011)
Reception Honoring Asian and Pacific Heritage Month and Asian American Leaders in the USA
held at the White House (2010 and 2011)
Award of Recognition and Appreciation for Excellent Leadership, Dedication, and
Outstanding Contribution – Council of Asian and Pacific Americans in Michigan (2010)
Outstanding Leadership and Dedication to Community Service – State of Michigan (1995)

EDUCATION

WAYNE STATE UNIVERSITY | **Master of Elementary Education with a Secondary Endorsement**
WAYNE STATE UNIVERSITY | **Education Specialist Certificate in School Administration, Supervision, and
Organization**

PROFESSIONAL CERTIFICATION/DEVELOPMENT

Michigan School Administrator Certificate Elementary & Secondary Admin K-12
Michigan Professional Secondary Teaching Certificate with Elementary Endorsement

Enclosure #2
APPROVAL OF PERSONNEL MATTERS
New Hires and Staff Resignations
Meeting of 7/31/2019
Presented by Sue McCarty
Prepared by Paula Gutzman

☐ Discussion ☐ Action – Roll Call ☒ Action – Voice Ayes _____ Nays _____		Brenda Meadows	Gillian Ream Gainsley	Ellen Champagne	Sharon Lee	Meredith Schindler	Maria Sheler-Edwards	Celeste Hawkins
	1 st /2 nd							
	Aye							
	Nay							
	Abstain							

Rationale/Background Information

Attached is a list of potential new hires, and, staff resignations. This list is for Board review. We are seeking approval of the listed matters.

Proposed Motion

" move that the Board of Education approve the personnel matters as per the attached list dated July 25, 2019: New Hires and Resignations."

Budget Impact: ☐ None ☒ **As follows:**

Most Are Replacements

New Positions: General Fund | *Transportation*

Attachments:

☒ **Enclosed** ☐ **Issue Study Enclosed** ☐ **To Be Distributed at Meeting** ☐ **None**

Board of Education

[illegible]

Note this list is subject to change. If there are any changes, an updated version will be shared before the board⁷ meeting.

Enclosure #3
APPROVAL OF PURCHASE, Houghton Mifflin Harcourt
Meeting of 7/31/2019
Presented by Dr. Carlos Lopez
Prepared by Paula Gutzman

☐ Discussion ☒ Action – Roll Call ☐ Action – Voice Ayes _____ Nays _____		Brenda Meadows	Gillian Ream Gainsley	Ellen Champagne	Sharon Lee	Meredith Schindler	Maria Sheler-Edwards	Celeste Hawkins
	1 st /2 nd							
	Aye							
	Nay							
	Abstain							

Rationale/Background Information

The attached 2019/20 Houghton Mifflin Harcourt (HMH) Proposals include the purchase of Read 180 materials and Every Day Calendars for Grades K-12. The total cost for 2019/20 is \$36,245.74:

#1: Proposal Date 6/11/2019 Read 180 & Hosting | \$7,677.10

#2: Proposal #007277240 Read 180 Universal Professional Services Investment | \$15,120.00

#3: Proposal Dated 6/11/2019 Hosting High School | \$3,600.00

#4: Proposal Dated 7/26/2019 EDC Calendar Math | \$9,848.64

Total \$36,245.74 (rounded up to next dollar in motion below)

Proposed Motion

" move that the Board of Education approve the attached four Houghton Mifflin Harcourt Proposals for purchase, for a total amount of \$36,246 for 2019/20."

Budget Impact: ☐ None ☒ As follows:

\$26,397.10: 31A Funds

\$9,848.64: General Fund

Attachments:

☐ Enclosed ☐ Issue Study Enclosed ☒ To Be Distributed Separately ☐ None

Enclosure #4
APPROVAL OF PURCHASE, McGraw Hill Education
Meeting of 7/31/2019
Presented by Dr. Carlos Lopez
Prepared by Paula Gutzman

☐ Discussion ☒ Action – Roll Call ☐ Action – Voice Ayes _____ Nays _____		Brenda Meadows	Gillian Ream Gainsley	Ellen Champagne	Sharon Lee	Meredith Schindler	Maria Sheler-Edwards	Celeste Hawkins
	1 st /2 nd							
	Aye							
	Nay							
	Abstain							

Rationale/Background Information

The attached 2019/20 Quotes are for the purchase of Everyday Math subscriptions for Grades K-5. The total cost for 2019/20 is \$63,317.51:

#1: Estabrook Quote #JVAND-06072019-004 | \$9,941.78
#2: Erickson Quote #JVAND-06072019-003 | \$12,739.41
#3: Ford Quote #JVAND-06072019-001 | \$7,085.55
#4: Holmes Quote #JVAND-06072019-005 | \$10,603.57
#5: Perry Quote #JVAND-06072019-002 | \$8,717.22
#6: YIES Quote #JVAND-06072019-006 | \$14,229.98

Total: \$63,317.51 (rounded up to the next dollar in motion below)

Proposed Motion

" move that the Board of Education approve the attached six McGraw Hill Education quotes for purchase, for a total amount of \$63,318 for 2019/20."

Budget Impact: ☐ None ☒ As follows:
\$63,317.51 General Fund

Attachments:

☒ Enclosed ☐ Issue Study Enclosed ☐ To Be Distributed at Meeting ☐ None

Estabrook EDM

QUOTE NUMBER: JVAND-06072019-004

ACCOUNT #: 322603

PAGE #: 1



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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Everyday Math Quote for 2018-2019					
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION BUNDLE GRADE 2	978-0-02-132508-5	85	\$24.63	\$0.00	\$2,093.55
<i>Contains: Everyday Mathematics 4, Grade 2, Student Math Journal 1; Everyday Mathematics 4, Grade 2, Student Math Journal 2; BSUBSC Everyday Math Student Online Bundle</i>					
EVERYDAY MATH HOME LINKS GRADE 2	978-0-02-137959-0	85	\$6.72	\$0.00	\$571.20
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION GRADE 3	978-0-02-145265-1	85	\$24.63	\$0.00	\$2,093.55
<i>Contains: Everyday Mathematics 4, Grade 3, Student Math Journal 2; Everyday Mathematics 4, Grade 3, Student Math Journal 1; BSUBSC Everyday Math Student Online Bundle</i>					
EVERYDAY MATH HOME LINKS GRADE 3	978-0-02-137963-7	85	\$6.72	\$0.00	\$571.20
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION GRADE 4	978-0-07-668678-0	65	\$24.63	\$0.00	\$1,600.95
<i>Contains: Everyday Mathematics 4, Grade 4, Student Math Journal 2; Everyday Mathematics 4, Grade 4, Student Math Journal 1; BSUBSC Everyday Math Student Online Bundle</i>					
EVERYDAY MATH HOME LINKS GRADE 4	978-0-02-137966-8	65	\$6.72	\$0.00	\$436.80
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION GRADE 5	978-0-07-668616-2	65	\$24.63	\$0.00	\$1,600.95
<i>Contains: Everyday Mathematics 4th Edition, Grade 5, Student Math Journal Volume 1; Everyday Mathematics 4th Edition, Grade 5, Student Math Journal Volume 2; BSUBSC Ev</i>					
EVERYDAY MATH HOME LINKS GRADE 5	978-0-02-140794-1	65	\$6.72	\$0.00	\$436.80
Everyday Math Quote for 2018-2019 Subtotal:					\$0.00 \$9,405.00

QUOTE PREPARED FOR:

Estabrook Elementary School
1555 WEST CROSS
YPSILANTI, MI 48197
ACCOUNT NUMBER: 322603

SUBSCRIPTION/DIGITAL CONTACT:

Kristen Rickman
krickman7@ycschools.us

CONTACT:

Estabrook Principal

(734) 714-1900

SALES REP INFORMATION:

Jayne Vanderveen
jayne.vanderveen@mheducation.com

Section Summary	Value of All Materials	Free Materials	Product Subtotal
Everyday Math Quote for 2018-2019	\$9,405.00	\$0.00	\$9,405.00
PRODUCT TOTAL*	\$9,405.00	\$0.00	\$9,405.00
ESTIMATED S&H**			\$536.78
ESTIMATED TAX**			TBD
GRAND TOTAL*			\$9,941.78

* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

**Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.

Comments:

Erickson EDM



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QUOTE PREPARED FOR:

Erickson Elementary School
1427 LEVONA
YPSILANTI, MI 48198
ACCOUNT NUMBER: 321810

SUBSCRIPTION/DIGITAL CONTACT:

CONTACT:

Kristen Rickman
krickman7@yoschools.us

SALES REP INFORMATION:

Jayne Vanderveen
jayne.vanderveen@mheducation.com

Section Summary	Value of All Materials	Free Materials	Product Subtotal
Everyday Math Quote for 2018-2019	\$11,913.00	\$0.00	\$11,913.00
PRODUCT TOTAL*	\$11,913.00	\$0.00	\$11,913.00
ESTIMATED S&H**			\$826.41
ESTIMATED TAX**			TBD
GRAND TOTAL*			\$12,739.41

* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

**Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.

Comments:

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw-Hill Education | PO Box 182605 | Columbus, OH 43218-2605
Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 06/07/2019

ACCOUNT NAME: Erickson Elementary School

EXPIRATION DATE: 07/22/2019

QUOTE NUMBER: JVAND-06072019-003

ACCOUNT #: 321810

PAGE #: 1



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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Everyday Math Quote for 2018-2019					
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION BUNDLE GRADE 1	978-0-02-131484-3	45	\$24.63	\$0.00	\$1,106.35
Contains: Everyday Mathematics 4, Grade 1, Student Math Journal 1; Everyday Mathematics 4, Grade 1, Student Math Journal 2; BSUBSC Everyday Math Student Online Bundle Co					
EVERYDAY MATH HOME LINKS GRADE GRADE 1	978-0-02-137958-3	45	\$8.72	\$0.00	\$392.40
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION BUNDLE GRADE 2	978-0-02-132508-5	90	\$24.63	\$0.00	\$2,216.70
Contains: Everyday Mathematics 4, Grade 2, Student Math Journal 1; Everyday Mathematics 4, Grade 2, Student Math Journal 2; BSUBSC Everyday Math Student Online Bundle Co					

EVERYDAY MATH HOME LINKS GRADE 2	978-0-02-137959-0	90	\$6.72	\$0.00	\$604.80
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION GRADE 3	978-0-02-145265-1	75	\$24.63	\$0.00	\$1,847.25
Contains: Everyday Mathematics 4, Grade 3, Student Math Journal 1; Everyday Mathematics 4, Grade 3, Student Math Journal 2; BSUBSC Everyday Math Student Online Bundle Co					
EVERYDAY MATH HOME LINKS GRADE 3	978-0-02-137963-7	75	\$6.72	\$0.00	\$504.00
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION GRADE 4	978-0-07-668678-0	80	\$24.63	\$0.00	\$1,970.40
Contains: Everyday Mathematics 4, Grade 4, Student Math Journal 1; Everyday Mathematics 4, Grade 4, Student Math Journal 2; BSUBSC Everyday Math Student Online Bundle Co					
EVERYDAY MATH HOME LINKS GRADE 4	978-0-02-137966-8	80	\$6.72	\$0.00	\$537.60
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION GRADE 5	978-0-07-668616-2	90	\$24.63	\$0.00	\$2,216.70
Contains: Everyday Mathematics 4th Edition, Grade 5, Student Math Journal Volume 1; Everyday Mathematics 4th Edition, Grade 5, Student Math Journal Volume 2; BSUBSC Every					
EVERYDAY MATH HOME LINKS GRADE 5	978-0-02-140794-1	90	\$6.72	\$0.00	\$604.80
Everyday Math Quote for 2018-2019 Subtotal:				\$0.00	\$11,913.00

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO: McGraw-Hill Education | PO Box 182605 | Columbus, OH 43218-2605
Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 06/07/2019 ACCOUNT NAME: Erickson Elementary School EXPIRATION DATE: 07/22/2019
QUOTE NUMBER: JVAND-06072019-003 ACCOUNT #: 321810 PAGE #: 2



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QUOTE PREPARED FOR:

Erickson Elementary School
1427 LEVONA
YPSILANTI, MI 48198
ACCOUNT NUMBER: 321810

CONTACT:

Kristen Rickman
krickman7@yycschools.us

VALUE OF ALL MATERIALS	\$11,913.00
FREE MATERIALS	\$0.00
PRODUCT TOTAL*	\$11,913.00
ESTIMATED SHIPPING & HANDLING**	\$826.41
ESTIMATED TAX**	TBD
GRAND TOTAL	\$12,739.41

SUBSCRIPTION/DIGITAL CONTACT:

Comments:

* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

** Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.

Terms of Service:

By placing an order for digital products (the "Subscribed Materials"), the entity that this price quote has been prepared for ("Subscriber") agrees to be bound by the Terms of Service and any specific provisions required by Subscriber's state law, each located in the applicable links below. Subject to Subscriber's payment of the fees set out above, McGraw-Hill School Education, LLC hereby grants to Subscriber a non-exclusive, non-transferable license to allow only the number of Authorized Users that corresponds to the quantity of Subscribed Materials set forth above to access and use the Subscribed Materials under the terms described in the Terms of Service and any specific provisions required by Subscriber's state law, each located in the applicable links below. The subscription term for the Subscribed Materials shall be as set forth in the Product Description above. If no subscription term is specified, the initial term shall be one (1) year from the date of this price quote (the "Initial Subscription Term"), and thereafter the Subscriber shall renew for additional one (1) year terms (each a "Subscription Renewal Term"), provided MHE has chosen to renew the subscription and has sent an invoice for such Subscription Renewal Term to Subscriber.



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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Everyday Math Consumables for 2019-2020					
EVERYDAY MATH COMPREHENSIVE SMS 1 YEAR SUBSCRIPTION BUNDLE GRADE K	978-0-02-131457-7	130	\$20.37	\$0.00	\$2,648.10
<i>Contains: Everyday Mathematics 4, Grade K, My First Math Book; Everyday Mathematics 4, Grade K, Math at Home Book 1; Everyday Mathematics 4, Grade K, Math at Home Book 2;</i>					
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION BUNDLE GRADE 1	978-0-02-131484-3	130	\$24.63	\$0.00	\$3,201.90
<i>Contains: Everyday Mathematics 4, Grade 1, Student Math Journal 1; Everyday Mathematics 4, Grade 1, Student Math Journal 2; BSUBSC Everyday Math Student Online Bundle Con</i>					
EVERYDAY MATH HOME LINKS GRADE GRADE 1	978-0-02-137958-3	130	\$6.72	\$0.00	\$873.60
Everyday Math Consumables for 2019-2020 Subtotal:				\$0.00	\$6,723.60

Ford EDM



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QUOTE PREPARED FOR:

Ford Primary Learning Center
2440 E Clark Rd
Ypsilanti, MI 48198
ACCOUNT NUMBER: 8568564

SUBSCRIPTION/DIGITAL CONTACT:

Kristin Rickman
~~kristinrickman@willowbrooks.org~~
krickman@jeschools.un

CONTACT:

SALES REP INFORMATION:

Jayne Vanderveen
jayne.vanderveen@mheducation.com

Section Summary	Value of All Materials	Free Materials	Product Subtotal
Everyday Math Consumables for 2019-2020	\$6,723.60	\$0.00	\$6,723.60
PRODUCT TOTAL*	\$6,723.60	\$0.00	\$6,723.60
ESTIMATED S&H**			\$361.95
ESTIMATED TAX**			TBD
GRAND TOTAL*			\$7,085.55

School Purchase Order Number: _____

Name of School Official (Please Print)

Signature of School Official

Holmes EDM

QUOTE NUMBER: JVAND-06072019-005

ACCOUNT #: 311636

PAGE #: 1



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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Everyday Math Quote for 2018-2019					
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION BUNDLE GRADE 2	978-0-02-132508-5	90	\$24.63	\$0.00	\$2,216.70
<i>Contains: Everyday Mathematics 4, Grade 2, Student Math Journal 1; Everyday Mathematics 4, Grade 2, Student Math Journal 2; BSUBSC Everyday Math Student Online Bundle C</i>					
EVERYDAY MATH HOME LINKS GRADE 2	978-0-02-137959-0	90	\$6.72	\$0.00	\$604.80
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION GRADE 3	978-0-02-145265-1	90	\$24.63	\$0.00	\$2,216.70
<i>Contains: Everyday Mathematics 4, Grade 3, Student Math Journal 2; Everyday Mathematics 4, Grade 3, Student Math Journal 1; BSUBSC Everyday Math Student Online Bundle C</i>					
EVERYDAY MATH HOME LINKS GRADE 3	978-0-02-137963-7	90	\$6.72	\$0.00	\$604.80
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION GRADE 4	978-0-07-668678-0	65	\$24.63	\$0.00	\$1,600.95
<i>Contains: Everyday Mathematics 4, Grade 4, Student Math Journal 2; Everyday Mathematics 4, Grade 4, Student Math Journal 1; BSUBSC Everyday Math Student Online Bundle C</i>					
EVERYDAY MATH HOME LINKS GRADE 4	978-0-02-137966-8	65	\$6.72	\$0.00	\$436.80
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION GRADE 5	978-0-07-668616-2	75	\$24.63	\$0.00	\$1,847.25
<i>Contains: Everyday Mathematics 4th Edition, Grade 5, Student Math Journal Volume 1; Everyday Mathematics 4th Edition, Grade 5, Student Math Journal Volume 2; BSUBSC Eve</i>					
EVERYDAY MATH HOME LINKS GRADE 5	978-0-02-140794-1	75	\$6.72	\$0.00	\$504.00

Everyday Math Quote for 2018-2019 Subtotal: \$0.00 \$10,032.00

QUOTE PREPARED FOR:

Holmes Elementary School
1255 HOLMES ROAD
YPSILANTI, MI 48198
ACCOUNT NUMBER: 311636

SUBSCRIPTION/DIGITAL CONTACT:

Kristen Rickman
krickman7@ycschools.us
(734) 481-8280

CONTACT:

Kristen Rickman
krickman7@ycschools.us
(734) 481-8280

SALES REP INFORMATION:

Jayne Vanderveen
jayne.vanderveen@mheducation.com

Section Summary	Value of All Materials	Free Materials	Product Subtotal
Everyday Math Quote for 2018-2019	\$10,032.00	\$0.00	\$10,032.00
PRODUCT TOTAL*	\$10,032.00	\$0.00	\$10,032.00
ESTIMATED S&H**			\$571.57
ESTIMATED TAX**			TBD
GRAND TOTAL*			\$10,603.57

* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

**Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.

Comments:



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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Everyday Math 4 Consumables for 2019-2020					
EVERYDAY MATH COMPREHENSIVE SMS 1 YEAR SUBSCRIPTION BUNDLE GRADE K	978-0-02-131457-7	160	\$20.37	\$0.00	\$3,259.20
<i>Contains: Everyday Mathematics 4, Grade K, My First Math Book; Everyday Mathematics 4, Grade K, Math at Home Book 1; Everyday Mathematics 4, Grade K, Math at Home Book 2;</i>					
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION BUNDLE GRADE 1	978-0-02-131484-3	160	\$24.63	\$0.00	\$3,940.80
<i>Contains: Everyday Mathematics 4, Grade 1, Student Math Journal 1; Everyday Mathematics 4, Grade 1, Student Math Journal 2; BSUBSC Everyday Math Student Online Bundle Co</i>					
EVERYDAY MATH HOME LINKS GRADE GRADE 1	978-0-02-137958-3	160	\$6.72	\$0.00	\$1,075.20
Everyday Math 4 Consumables for 2019-2020 Subtotal:				\$0.00	\$8,275.20

Perry EDM



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QUOTE PREPARED FOR:

Perry Child Development Ctr
550 PERRY ST
YPSILANTI, MI 48197
ACCOUNT NUMBER: 181489

SUBSCRIPTION/DIGITAL CONTACT:

Kristen Rickman
krickman7@yoschools.us

CONTACT:

Kristen Rickman
krickman7@yoschools.us

SALES REP INFORMATION:

Jayne Vanderveen
jayne.vanderveen@mheducation.com

Section Summary	Value of All Materials	Free Materials	Product Subtotal
Everyday Math 4 Consumables for 2019-2020	\$8,275.20	\$0.00	\$8,275.20
PRODUCT TOTAL*	\$8,275.20	\$0.00	\$8,275.20
ESTIMATED S&H**			\$442.02
ESTIMATED TAX**			TBD
GRAND TOTAL*			\$8,717.22

* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

**Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.

Comments:

QUOTE NUMBER: JVAND-06072019-006

ACCOUNT #: 325324

PAGE #: 1



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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
EM4 Bundles for 2019-2020					
EM4 Bundles for 2019-2020 Subtotal:				\$0.00	\$0.00

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw-Hill Education | PO Box 182605 | Columbus, OH 43218-2605
Email: orders_mhe@mheeducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

YES EDM



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QUOTE PREPARED FOR:

YPSILANTI INTL ELEM SCH

503 OAK STREET

YPSILANTI, MI 48198

ACCOUNT NUMBER: 325324

SUBSCRIPTION/DIGITAL CONTACT:

Kristen Rickman

krickman7@ycschools.us

(734) 714-1650

CONTACT:

YES Principal

SALES REP INFORMATION:

Jayne Vanderveen

jayne.vanderveen@mheducation.com

Section Summary	Value of All Materials	Free Materials	Product Subtotal
EM4 Bundles for 2019-2020	\$0.00	\$0.00	\$0.00
Everyday Math Quote for 2018-2019	\$13,338.90	\$0.00	\$13,338.90
PRODUCT TOTAL*	\$13,338.90	\$0.00	\$13,338.90
ESTIMATED S&H**			\$891.08
ESTIMATED TAX**			TBD
GRAND TOTAL*			\$14,229.98

* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

**Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.

Comments:

--

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw-Hill Education | PO Box 182605 | Columbus, OH 43218-2605

Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 06/07/2019

ACCOUNT NAME: YPSILANTI INTL ELEM SCH

EXPIRATION DAT 07/22/2019

QUOTE DATE: 06/07/2019
QUOTE NUMBER: JVAND-06072019-006

ACCOUNT NAME: YPSILANTI INTL ELEM SCH
ACCOUNT #: 325324

EXPIRATION DAY 07/22/2019
PAGE #: 2



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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Everyday Math Quote for 2018-2019					
EVERYDAY MATH COMPREHENSIVE SMS 1 YEAR SUBSCRIPTION BUNDLE GRADE K	978-0-02-131457-7	70	\$20.37	\$0.00	\$1,425.90
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION BUNDLE GRADE 1	978-0-02-131484-3	70	\$24.63	\$0.00	\$1,724.10
EVERYDAY MATH HOME LINKS GRADE GRADE 1	978-0-02-137958-3	70	\$6.72	\$0.00	\$470.40
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION BUNDLE GRADE 2	978-0-02-132508-5	70	\$24.63	\$0.00	\$1,724.10
EVERYDAY MATH HOME LINKS GRADE 2	978-0-02-137959-0	70	\$6.72	\$0.00	\$470.40
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION GRADE 3	978-0-02-145265-1	80	\$24.63	\$0.00	\$1,970.40
EVERYDAY MATH HOME LINKS GRADE 3	978-0-02-137963-7	80	\$6.72	\$0.00	\$537.60
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION GRADE 4	978-0-07-668678-0	80	\$24.63	\$0.00	\$1,970.40
EVERYDAY MATH HOME LINKS GRADE 4	978-0-02-137966-8	80	\$6.72	\$0.00	\$537.60
EVERYDAY MATH ESSENTIAL SMS 1 YEAR SUBSCRIPTION GRADE 5	978-0-07-668616-2	80	\$24.63	\$0.00	\$1,970.40
EVERYDAY MATH HOME LINKS GRADE 5	978-0-02-140794-1	80	\$6.72	\$0.00	\$537.60
Everyday Math Quote for 2018-2019 Subtotal:				\$0.00	\$13,338.90

QUOTE DATE: 06/07/2019
QUOTE NUMBER: JVAND-06072019-006

ACCOUNT NAME: YPSILANTI INTL ELEM SCH
ACCOUNT #: 325324

EXPIRATION DAY 07/22/2019
PAGE #: 3



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QUOTE PREPARED FOR:

YPSILANTI INTL ELEM SCH
503 OAK STREET
YPSILANTI, MI 48198
ACCOUNT NUMBER: 325324

CONTACT:

YIES Principal

SUBSCRIPTION/DIGITAL CONTACT:

Kristen Rickman
krickman7@yicschools.us
(734) 714-1650

VALUE OF ALL MATERIALS	\$13,338.90
FREE MATERIALS	\$0.00
PRODUCT TOTAL*	\$13,338.90
ESTIMATED SHIPPING & HANDLING**	\$891.08
ESTIMATED TAX**	TBD
GRAND TOTAL	\$14,229.98

Comments:

2 of 2

Enclosure #5
APPROVAL OF PURCHASE, School Specialty
Foss Science Materials
Meeting of 7/31/2019
Presented by Dr. Carlos Lopez
Prepared by Paula Gutzman

☐ Discussion ☒ Action – Roll Call ☐ Action – Voice Ayes _____ Nays _____		Brenda Meadows	Gillian Ream Gainsley	Ellen Champagne	Sharon Lee	Meredith Schindler	Maria Sheler-Edwards	Celeste Hawkins
	1 st /2 nd							
	Aye							
	Nay							
	Abstain							

Rationale/Background Information

The attached 2019/20 School Specialty/Delta Education Quotes include the purchase of FOSS science replacement materials for Grades K-5. Total cost for 2019/20 is \$32,962.86:

#1: Erickson Quote #7790445876 | \$ 4,512.16
#2: Estabrook Quote #7790446249 | \$3,057.15
#3: Ford Quote #7790446255 | \$5,226.53
#4: Holmes Quote #7790446078 | \$5,417.76
#5: Perry Quote #7790447367 | \$1,842.23
#6: YIES Quote #7790447424 | \$12,907.03

TOTAL:

\$32,962.86 (rounded up in motion below)

Proposed Motion

" move that the Board of Education approve the attached six School Specialty quotes for the purchase of Foss Science materials, for a 2019/20 total amount of \$32,963."

Budget Impact: ☐ None ☒ As follows:

General Fund: \$32,962.86

Attachments:

☒ Enclosed ☐ Issue Study Enclosed ☐ To Be Distributed at Meeting ☐ None



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NASHUA NH 03061-3000

Toll Free Phone: (800) 258-1302
Toll Free Fax: (800) 282-9580

Corporate FID# 52-2328764

Quote

Quote Number: 7790445876 (Ver. 1)
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019
Customer Number: 415270
PO Number:

Page 1 of 2

Currency: USD

Ship To: ERICKSON ELEMENTARY SCHOOL
1427 LEVONA ST
YPSILANTI MI 48198-6481

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846



Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
The following item(s) will ship to:				ERICKSON ELEMENTARY SCHOOL 1427 LEVONA ST YPSILANTI MI 48198-6481			
1	EA	1307533	1307533	BRINE SHRIMP, BAGGED, LABELED	5.45	5.45	5.45
1	EA	1320680	1320680	STREAMER, BLUE, 81FT/ROLL	2.69	2.10	2.10
1	EA	1427262	1427262	PUZZLES FOSS MR BONES 20 SETS/2	23.00	23.00	23.00
3	EA	1450925	1450925	LM CARD REDWORMS PKG/150	44.95	44.95	134.85
3	EA	1450931	1450931	LM CARD GOLDFISH AND GUPPIES	44.95	44.95	134.85
3	EA	1459532	1459532	LM CARDS INSECTS AND PLANTS 3E/NG SET/4	176.80	176.80	530.40
3	EA	1459534	1459534	LM CARDS LIVING SYSTEMS 3E/NG SET/2	82.90	82.90	248.70
1	EA	1515405	1515405	SHELLS ASSTD PK/50	16.29	12.71	12.71
2	EA	1531189	1531189	LUNG VOLUME BAG MOUTHPIES CRDBRD PK/50	46.69	36.42	72.84
5	EA	1583890	1583890	LM CARD FOSS 75 PILLBUGS 75 SOWBUGS 1	115.05	115.05	575.25
1	EA	088708	088708	INDEX CARD 3X5 PLAIN WHITE PACK OF 100 SCHO OL SMART	0.97	0.76	0.76
6	EA	040488	040488	TAPE W/DISPENSER 0.50 IN X 450 IN TRANSPAR ENT CLEAR MMM144	1.99	1.55	9.30
4	EA	191-3559	191-3559	SOIL POTTING 4 L	5.99	4.67	18.68
1	EA	010-1397	010-1397	ALUMINUM FOIL 1X25 FOOT 1 ROLL	3.29	2.57	2.57
1	EA	160-0972	160-0972	PAPER WAXED 75 FT ROLL	5.29	4.13	4.13
1	EA	060-1325	060-1325	CHEM FOOD COLORING 4 COLORS 1 PKG	5.69	4.44	4.44
3	EA	031-2212	031-2212	CITRIC ACID IN CONTAINER 480 G	11.69	9.12	27.36
2	EA	031-2608	031-2608	CALCIUM CHLORIDE 480 G	9.69	7.56	15.12
1	EA	1595429	1595429	SAND MOUNTAIN STREAM 1/2 L	4.79	3.74	3.74
1	EA	1595433	1595433	PEBBLES SM 1 LB	2.59	2.02	2.02
2	EA	020-5809	020-5809	BULB FLASHLIGHT #222 PKG/10	6.89	5.37	10.74
2	EA	020-9152	020-9152	BATTERY D-CELL ALKALINE	2.39	1.86	3.72
2	EA	021-1200	021-1200	BAKING SODA 450 G	9.99	7.79	15.58
14	EA	021-1353	021-1353	BAGS ZIP 1 LITER 25/PKG	3.69	2.88	40.32
3	EA	021-5830	021-5830	BAGS ZIP SM 7X12CM PKG/12	1.60	1.60	4.80
1	EA	023-2902	023-2902	BAGS SELF-SEAL SM 7X12CM PKG/24	2.49	1.94	1.94
1	EA	025-2430	025-2430	SS-BAG 7"X8"X.00175 PKG/25	10.89	8.49	8.49
1	EA	025-8147	025-8147	BALLS S-FOAM 1 3/8" HARD W/HOLE PKG/20	8.69	6.78	6.78
1	EA	030-0475	030-0475	CANDLES DRIPLESS, BIRTHDAY PK/36	2.59	2.02	2.02
100	EA	030-6426	030-6426	CONTAINER 1/2 LITER PLAS PKG/9	5.79	4.52	452.00
1	EA	030-7262	030-7262	COTTON BALLS PKG/100	2.09	1.63	1.63
1	EA	031-3686	031-3686	CUP 3 OZ.PAPER WAXED DIXIE	0.09	0.07	0.07
1	EA	031-7987	031-7987	CANDY MINTS W/STRIPE PKG/30	5.89	4.59	4.59
4	EA	031-8010	031-8010	CUPS PAPER 150 ML (5 OZ) PKG/100	10.99	8.57	34.28
4	EA	031-9440	031-9440	CLAY CERAMIC 4 LBS	14.69	11.46	45.84
2	EA	031-9868	031-9868	CUP CLEAR PLAS 9 OZ SOLO TP-9/EACH	0.19	0.15	0.30
2	EA	032-3168	032-3168	CLAY POWDERED GRAY ONE LB (.45 KG)	5.19	4.05	8.10
1	EA	033-2624	033-2624	CHLORINE REMOVER 10 DROPS PER GAL	8.69	6.78	6.78
1	EA	2012383	2012383	CORNMEAL 350 G (12.5 OZ) IN CONTAINER	10.49	8.18	8.18
1	EA	034-2733	034-2733	CUPS PLAS 3 OZ W/2 HOLES PKG/50	39.59	30.88	30.88
2	EA	040-2236	040-2236	DIATOMACEOUS EARTH 160 G	9.09	7.09	14.18



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80 NORTHWEST BLVD
NASHUA NH 03061-3000

Toll Free Phone: (800) 258-1302
Toll Free Fax: (800) 282-9560

Corporate FID# 52-2328764

Quote

Quote Number: 7790445876 (Ver. 1)
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019
Customer Number: 415270
PO Number:

Page 2 of 2

Currency: USD

Ship To: ERICKSON ELEMENTARY SCHOOL
1427 LEVONA ST
YPSILANTI MI 48198-6481

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846



Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
2	EA	060-0500	060-0500	FISH FOOD FLAKE 1.23 OZ	7.49	5.84	11.68
2	EA	060-6402	060-6402	FOOD COLORING 4 COLORS 1 PKG	7.09	5.53	11.06
1	EA	070-7057	070-7057	GRAVEL MIXED 5 LBS	4.99	3.89	3.89
3	EA	120-1970	120-1970	LIDS FOR 1/4 AND 1/2 L CONTAINERS PKG/5	3.19	2.49	7.47
2	EA	120-4675	120-4675	LIDS FOR 9 OZ CUPS PKG/36	7.69	6.00	12.00
1	EA	160-4844	160-4844	FILTER PAPER COFFEE PKG/50	4.69	3.66	3.66
3	EA	2006429	2006429	ROCK SALT (HALITE) 454 G (16 OZ)	10.29	8.03	24.09
1	EA	180-7772	180-7772	MINERALS MAGNETITE ILMENITE SM.96 G	2.80	2.80	2.80
1	EA	181-0691	181-0691	RICE 350 G (12.5 OZ) IN CONTAINER	12.19	9.51	9.51
4	EA	190-0337	190-0337	SAND FINE BROWN 2 LBS	2.49	2.49	9.96
5	EA	190-1228	190-1228	SEEDS BUSH BEAN 2 1/4 OZ.1 PKG	2.09	1.63	8.15
2	EA	190-1283	190-1283	SEEDS CLOVER 1 PKG	1.39	1.08	2.16
2	EA	190-1635	190-1635	SEEDS RADISH RED 1 PKG	1.49	1.16	2.32
2	EA	2013264	2013264	CRAFT STICKS PK/50	4.10	4.10	8.20
1	EA	190-5947	190-5947	TONGUE DEPRESSORS.PKG/100	6.09	4.75	4.75
1	EA	190-6497	190-6497	STRAWS JUMBO P/50	2.09	1.63	1.63
2	EA	2012957	2012957	SEEDS RYE GRASS 4 OZ	6.19	4.83	9.66
1	EA	2012958	2012958	SEEDS WHEAT 2 OZ	5.99	4.67	4.67
3	EA	191-7156	191-7156	SEEDS BRASSICA RAPA PKG/200	74.79	58.34	175.02
2	EA	2012960	2012960	SEEDS ALFALFA 4 OZ	8.99	7.01	14.02
3	EA	192-5890	192-5890	SALT KOSHER 3 LBS	7.59	5.92	17.76
3	EA	200-0371	200-0371	TAPE MASKING 1" ROLL	2.89	2.25	6.75
1	EA	200-6905	200-6905	TOOTHPASTE TUBE 6 OZ	7.79	6.08	6.08
3	EA	270-2220	270-2220	LM CARD ELODEA SPRIGS PKG/6 1	30.95	30.95	92.85
3	EA	270-2259	270-2259	LM CARD FOSS 12 SNAILS POND /EA	41.95	41.95	125.85
2	EA	270-4063	270-4063	LM CARD FOSS 25 PILLBGS.25 SOWBGS.1	54.95	54.95	109.90
8	EA	270-4085	270-4085	LM CARD FOSS 200 MEALWORMS 1	36.95	36.95	295.60
6	EA	270-4129	270-4129	LM CARD FOSS INSECT PAINTED LADY LARV/EA	37.95	37.95	227.70
5	EA	270-4184	270-4184	LM CARD FOSS STRUC LIFE CRAY+ELODEA/EA	97.95	97.95	489.75
1	EA	LIVE	LIVE	LIVE MATERIAL CHARGE	0.00	30.00	30.00

Taxes: \$0.00
Shipping/Handling: \$253.73
Total: \$4,512.16



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Toll Free Phone: (800) 258-1302
Toll Free Fax: (800) 282-9560

Corporate FID# 52-2328764

Quote

Quote Number: 7790446249 (Ver. 1) Page 1 of 1
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019 Currency: USD
Customer Number: 415270
PO Number:

Ship To: ESTABROOK ELEM SCHOOL
1555 W CROSS ST
YPSILANTI MI 48197-2098

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846



Quantity	UOM	Quoted Item	Our Item (If different)	Description	Unit Price	Net Price	Extended Price
The following item(s) will ship to:				ESTABROOK ELEM SCHOOL 1555 W CROSS ST YPSILANTI MI 48197-2098			
3	EA	1450925	1450925	LM CARD REDWORMS PKG/150	44.95	44.95	134.85
3	EA	1450931	1450931	LM CARD GOLDFISH AND GUPPIES	44.95	44.95	134.85
3	EA	1459532	1459532	LM CARDS INSECTS AND PLANTS 3E/NG SET/4	176.80	176.80	530.40
3	EA	1459534	1459534	LM CARDS LIVING SYSTEMS 3E/NG SET/2	82.90	82.90	248.70
5	EA	1583890	1583890	LM CARD FOSS 75 PILLBUGS 75 SOWBUGS 1	115.05	115.05	575.25
3	EA	270-2220	270-2220	LM CARD ELODEA SPRIGS PKG/6 1	30.95	30.95	92.85
3	EA	270-2259	270-2259	LM CARD FOSS 12 SNAILS POND /EA	41.95	41.95	125.85
8	EA	270-4085	270-4085	LM CARD FOSS 200 MEALWORMS 1	36.95	36.95	295.60
6	EA	270-4129	270-4129	LM CARD FOSS INSECT PAINTED LADY LARV/EA	37.95	37.95	227.70
5	EA	270-4184	270-4184	LM CARD FOSS STRUC LIFE CRAY+ELODEA/EA	97.95	97.95	489.75
1	EA	LIVE	LIVE	LIVE MATERIAL CHARGE	0.00	30.00	30.00
						Taxes:	\$0.00
						Shipping/Handling:	\$171.35
						Total:	\$3,057.15



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Toll Free Phone: (800) 258-1302
Toll Free Fax: (800) 282-9560

Corporate FID# 52-2328764

Quote

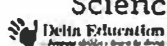
Quote Number: 7790446255 (Ver. 1)
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019
Customer Number: 415270
PO Number:

Page 1 of 4

Currency: USD

Ship To: FORD EARLY LEARNING CENTER
2440 E CLARK RD
YPSILANTI MI 48198-3362

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846



Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
The following item(s) will ship to:				FORD EARLY LEARNING CENTER 2440 E CLARK RD YPSILANTI MI 48198-3362			
6	EA	1012342	1012342	TRAY PLANTER EA	17.29	13.49	80.94
8	EA	1015596	1015596	CARDS CUT AND STICK MOON 7 SETS/5	9.95	9.95	79.60
4	EA	1320680	1320680	STREAMER, BLUE, 81FT/ROLL	2.69	2.10	8.40
9	EA	1358827	1358827	POSTER FOSS SCIENCE SAFETY	4.00	4.00	36.00
9	EA	1358828	1358828	POSTER FOSS OUTDOOR SAFETY	4.00	4.00	36.00
1	EA	1385148	1385148	CARDS FOSS HABITAT ORGANISMS 8 SETS/8	25.00	25.00	25.00
10	EA	1390291	1390291	FLAG BOUNDARY MARKER	0.29	0.23	2.30
1	EA	1397289	1397289	WOOD SAMPLES RED CEDAR PK 36	26.99	21.05	21.05
4	EA	1397785	1397785	TUBING FLEXIBLE 5" PKG 40	11.99	9.35	37.40
3	EA	1408347	1408347	POSTER FOSS WIND SCALE	7.55	7.55	22.65
3	EA	1408349	1408349	POSTER FOSS MOON CALENDAR	2.75	2.75	8.25
1	EA	1443911	1443911	MATS HABITAT SET/8	13.00	13.00	13.00
10	EA	1443969	1443969	POSTERS CONSERVATION SET/4	10.00	10.00	100.00
1	EA	1450917	1450917	LM CARD GOLDFISH GUPPIES+ELODEA	64.05	64.05	64.05
1	EA	1450923	1450923	LM CARD POND+RAMSHORN SNAILS	49.95	49.95	49.95
1	EA	1450925	1450925	LM CARD REDWORMS PKG/150	44.95	44.95	44.95
1	EA	1450930	1450930	LM CARD EARTHWORMS PKG/12	27.95	27.95	27.95
4	EA	1487714	1487714	SCI RES BK FOSS SOUND+LIGHT NXT GN EA	6.95	6.95	27.80
4	EA	1489896	1489896	PEN PERMANENT BLACK MARKER	2.79	2.18	8.72
2	EA	1517776	1517776	FOSS SOUND CARDS SET/39	10.00	10.00	20.00
10	EA	1517894	1517894	KALIMBA STEEL PC PKG/3	4.00	4.00	40.00
4	EA	1533086	1533086	CLOTH BURLAP RED 1.5" SQ PKG/100	15.99	12.47	49.88
4	EA	1533087	1533087	CRDBD 4"x4" PKG/100	19.99	15.59	62.36
4	EA	1533088	1533088	CHIPBOARD 4"x4" PKG/100	13.29	10.37	41.48
4	EA	1533089	1533089	PAPER CORR 4"x4" PKG/100	31.99	24.95	99.80
4	EA	1533090	1533090	PAPER KRAFT BROWN 4"x4" PKG/100	6.69	5.22	20.88
4	EA	1533091	1533091	PAPER NEWSPRINT 4"x4" PKG/100	13.29	10.37	41.48
4	EA	1533092	1533092	TAGBOARD WHITE 4"x4" PKG/100	13.29	10.37	41.48
4	EA	1533266	1533266	CLOTH WOOL PLAID 1.5" SQ PKG/50	27.99	21.83	87.32
2	EA	1533368	1533368	BALLS SOFT PLASTIC PK/16	15.99	12.47	24.94
2	EA	1539202	1539202	BALLS GOLF PREF PK/16	9.29	7.25	14.50
2	EA	079889	079889	PEN WET-ERASE VIS-A-VIS FINE BLUE PK/12 SAN 16003	22.39	17.46	34.92
6	EA	084475	084475	PAPERCLIPS SMOOTH 2 IN P/100 - SCHOOL SMART	1.97	1.54	9.24
5	EA	088708	088708	INDEX CARD 3X5 PLAIN WHITE PACK OF 100 SCHOOL SMART	0.97	0.76	3.80
2	EA	191-7519	191-7519	STRAWS JUMBO P/250	3.99	3.11	6.22
1	EA	200-3858	200-3858	THERMOMETER IN/OUTDOOR DUAL SCALE/EA	3.99	3.11	3.11
3	EA	040488	040488	TAPE W/DISPENSER 0.50 IN X 450 IN TRANSPARENT CLEAR MMM144	1.99	1.55	4.65
4	EA	191-3559	191-3559	SOIL POTTING 4 L	5.99	4.67	18.68
1	EA	084472	084472	PAPERCLIPS SMOOTH 1-1/4 IN P/100 - SCHOOL SMART	1.57	1.22	1.22

Quote

Quote Number: 7790446255 (Ver. 1) Page 2 of 4
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019 Currency: USD
Customer Number: 415270
PO Number:

Ship To: FORD EARLY LEARNING CENTER
2440 E CLARK RD
YPSILANTI MI 48198-3362

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846

Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
3	EA	040-1554	040-1554	DROPPERS 3" PLAS PKG/12	4.99	3.89	11.67
6	EA	160-0972	160-0972	PAPER WAXED 75 FT ROLL	5.29	4.13	24.78
1	EA	1369894	1369894	TAPE SCOTCHBLUE PAINTERS 0.94 IN X 60 YD	7.59	5.92	5.92
10	EA	021-0693	021-0693	BATTERY 9 VOLT ALKALINE/EA	2.69	2.10	21.00
1	EA	059952	059952	FASTENER #4 1" BX/100 - SCHOOL SMART	2.39	1.86	1.86
5	EA	030-8021	030-8021	CUP PAPER HOT DRINK 6 OZ.PKG/50	5.89	4.59	22.95
2	EA	005079	005079	POST-IT NOTE 4X6 YELLOW 100 SHEETS/PAD	4.09	3.19	6.38
5	EA	085116	085116	ART MARKER WASHABLE CONICAL TIP ST/8 - SCHO OL SMART	2.97	2.32	11.60
4	EA	1612362	1612362	WOOD SHAVINGS PINE	4.49	3.50	14.00
4	EA	1612737	1612737	SAWDUST 1 LB	5.09	3.97	15.88
6	EA	020-9185	020-9185	BLOCK WOODEN 7/8"X4"X9"	4.79	3.74	22.44
5	EA	020-9196	020-9196	DROP CHAMBER VISION BARRIER	1.50	1.50	7.50
10	EA	021-1331	021-1331	SS-BAGS 4-LITER PKG/20	3.99	3.11	31.10
21	EA	021-1353	021-1353	BAGS ZIP 1 LITER 25/PKG	3.69	2.88	60.48
2	EA	022-5543	022-5543	BUBBLE WANDS PLAS PKG/40	7.69	6.00	12.00
6	EA	023-2836	023-2836	BATTERIES AA ALKALINE 8/PKG	10.69	8.34	50.04
5	EA	023-2902	023-2902	BAGS SELF-SEAL SM 7X12CM PKG/24	2.49	1.94	9.70
6	EA	023-9030	023-9030	BOX CRDBD W/HOLE	0.99	0.99	5.94
10	EA	030-1432	030-1432	CRDBD 30X30 CM/EA	0.99	0.77	7.70
4	EA	030-3478	030-3478	CHART PAPER PKG/4	9.35	9.35	37.40
2	EA	030-7262	030-7262	COTTON BALLS PKG/100	2.09	1.63	3.26
4	EA	030-7482	030-7482	CRAFT STICKS PKG/1000	10.89	8.49	33.96
100	EA	031-3686	031-3686	CUP 3 OZ.PAPER WAXED DIXIE	0.09	0.07	7.00
100	EA	031-4577	031-4577	CUP 16 OZ SOLO TP16	0.39	0.30	30.00
1	EA	031-6898	031-6898	CLIPS FOR MIRRORS PKG/36	23.40	23.40	23.40
100	EA	031-8010	031-8010	CUPS PAPER 150 ML (5 OZ) PKG/100	10.99	8.57	857.00
6	EA	031-9428	031-9428	CLOTH TERRY BLUE 4"X4" PKG/10	6.39	4.98	29.88
6	EA	031-9439	031-9439	CLOTH SATIN BLUE 4"X4" PKG/10	4.89	3.81	22.86
6	EA	031-9450	031-9450	CLOTH ORGANZA BLUE 4"X4" PKG/10	7.79	6.08	36.48
6	EA	031-9461	031-9461	CLOTH NYLON RIPSTOP BL 4"X4" PKG/10	5.09	3.97	23.82
6	EA	031-9472	031-9472	CLOTH KNIT BLUE 4"X4" PKG/10	5.09	3.97	23.82
6	EA	031-9483	031-9483	CLOTH FLEECE BLUE 4"X4" PKG/10	4.59	3.58	21.48
6	EA	031-9494	031-9494	CLOTH SEERSUCKER BLUE 4"X4" PKG/10	5.09	3.97	23.82
6	EA	031-9505	031-9505	CLOTH DENIM BLUE 4"X4" PKG/10	4.59	3.58	21.48
6	EA	031-9516	031-9516	CLOTH CORDUROY BLUE 4"X4" PKG/10	4.19	3.27	19.62
6	EA	031-9527	031-9527	CLOTH BURLAP BLUE 4"X4" PKG/10	4.29	3.35	20.10
224	EA	031-9868	031-9868	CUP CLEAR PLAS 9 OZ SOLO TP-9/EACH	0.19	0.15	33.60
5	EA	032-0066	032-0066	CRDBD CORR 4"X12"	0.59	0.46	2.30
2	EA	033-2624	033-2624	CHLORINE REMOVER 10 DROPS PER GAL	8.69	6.78	13.56
1	EA	033-4632	033-4632	CUPS PLAS 3 OZ W/2 HOLES PKG/100	57.69	45.00	45.00
5	EA	040-2114	040-2114	DROP OBJ SET	6.71	6.71	33.55
4	EA	040-2125	040-2125	DOOR FIDDLE STRING W/BEAD	11.89	9.27	37.08
5	EA	040-6073	040-6073	DROP CHAMBER TAGBOARD 35X100 CM 8/PKG	13.89	10.83	54.15
4	EA	060-0500	060-0500	FISH FOOD FLAKE 1.23 OZ	7.49	5.84	23.36
10	EA	060-2095	060-2095	FOAM PC 8"X9"X1/2"	1.49	1.16	11.60
2	EA	060-3646	060-3646	FEATHERS PKG/80	4.49	3.50	7.00



A member of the School Specialty Family
P.O. Box 8030
APPLETON WI 54912-8030

Send Orders & Correspondence to:

DELTA EDUCATION
80 NORTHWEST BLVD
NASHUA NH 03061-3000

Toll Free Phone: (800) 258-1302
Toll Free Fax: (800) 282-9580

Corporate FID# 52-2328784

Quote

Quote Number: 7790446255 (Ver. 1) Page 3 of 4
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019 Currency: USD
Customer Number: 415270
PO Number:

Ship To: FORD EARLY LEARNING CENTER
2440 E CLARK RD
YPSILANTI MI 48198-3362

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846



Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
10	EA	060-5549	060-5549	FLASHLIGHT SM (AA)	3.99	3.11	31.10
4	EA	070-1260	070-1260	GRAVEL 5 LBS	3.99	3.11	12.44
35	EA	070-2272	070-2272	GLUE STICK	2.49	1.94	67.90
5	EA	070-7046	070-7046	GRAVEL MIXED 1 KG	2.99	2.33	11.65
1	EA	110-0054	110-0054	KNIFE HOBBY	5.69	4.44	4.44
10	EA	110-0648	110-0648	KALIMBA BASE	13.00	13.00	130.00
2	EA	120-1606	120-1606	LABELS WHITE REMOVABLE PKG/252	6.49	5.06	10.12
14	EA	120-2475	120-2475	LABELS 1.5 X 2 IN YELLOW PKG/100	0.29	0.23	3.22
4	EA	120-3950	120-3950	LIDS CUP PLAS W/2 HOLES PKG/50	31.19	24.33	97.32
3	EA	120-5478	120-5478	LABELS 3"X3" YELLOW PKG/100	0.89	0.69	2.07
5	EA	120-5731	120-5731	LIDS PLAS FOR 250 ML CUPS 10/PKG	3.19	2.49	12.45
5	EA	130-0584	130-0584	MAGNIFIER 3X	1.09	0.85	4.25
10	EA	130-3587	130-3587	MALLET WOODEN XYLOPHONE/EA	1.39	1.08	10.80
10	EA	130-3598	130-3598	MEGAPHONE TAGBOARD	1.40	1.40	14.00
1	EA	130-5699	130-5699	FOSS MIRRORS 2 1/2"X3 1/4" PKG/36	34.29	26.75	26.75
5	EA	130-6359	130-6359	MAGNIFIER 8X LOUPE W/SCALE/EA	7.09	5.53	27.65
2	EA	140-0354	140-0354	NET DIP FINE 3"	2.29	1.79	3.58
2	EA	160-0587	160-0587	PAPER CONSTRASSTD PKG/6	3.99	3.11	6.22
1	EA	160-0719	160-0719	PAPER MAGIC COVER BLACK 18INX9FT ROLL	12.29	9.59	9.59
20	EA	160-0730	160-0730	PAPER DRAWING 8.5"X11" PKG/30	2.49	1.94	38.80
5	EA	160-2798	160-2798	PLATES PAPER 9" PKG/35	6.09	4.75	23.75
1	EA	160-3777	160-3777	HOLE PUNCH/EA	3.09	2.41	2.41
2	EA	160-9200	160-9200	PLANT FOOD LIQ 4 OZ	6.69	5.22	10.44
14	EA	160-9530	160-9530	CLASS CALENDAR LAM 35X50 CM	2.75	2.75	38.50
5	EA	160-9618	160-9618	PIPES RIGID PLAS 15 CM (6") PKG/18	7.59	5.92	29.60
5	EA	160-9629	160-9629	PIPES RIGID PLAS 7.5CM(3")PKG/18	5.69	4.44	22.20
2	EA	161-8073	161-8073	CRAFT STICKS PKG/10	2.19	1.71	3.42
3	EA	162-7073	162-7073	POSTER A GDE TO THE SKY FOLDED PKG/1	7.95	7.95	23.85
2	EA	180-4659	180-4659	R-BANDS #8 PKG/200	2.09	1.63	3.26
2	EA	180-7145	180-7145	RAIN GAUGE	8.19	6.39	12.78
2	EA	180-7541	180-7541	R-BANDS #33 50/PKG	2.49	1.94	3.88
6	EA	2013264	2013264	CRAFT STICKS PK/50	4.10	4.10	24.60
4	EA	190-5947	190-5947	TONGUE DEPRESSORS.PKG/100	6.09	4.75	19.00
1	EA	191-1469	191-1469	STRING MED WEIGHT 100'	1.40	1.40	1.40
4	EA	191-3515	191-3515	SPOONS 1 ML (1/4 TSP) PKG/8	6.79	5.30	21.20
6	EA	191-4582	191-4582	STRING COTTON 4 PLY WHITE 320 YD/EA	3.09	2.41	14.46
10	EA	191-5891	191-5891	SCREEN SM MESH 15 CM SQ (6")	1.90	1.90	19.00
25	EA	191-7101	191-7101	SCISSORS STU/EA	5.19	4.05	101.25
4	EA	2012959	2012959	SEEDS OATS 2 OZ	5.69	4.44	17.76
8	EA	2012957	2012957	SEEDS RYE GRASS 4 OZ	6.19	4.83	38.64
4	EA	2012958	2012958	SEEDS WHEAT 2 OZ	5.99	4.67	18.68
4	EA	2012960	2012960	SEEDS ALFALFA 4 OZ	8.99	7.01	28.04
1	EA	191-7750	191-7750	SHELLS ASSTD PKG/200	32.59	25.42	25.42
6	EA	192-3591	192-3591	SPOONS PLAS 10/PKG	4.29	3.35	20.10
4	EA	192-3712	192-3712	SANDPAPER COARSE 50 GRIT PKG/5	10.49	8.18	32.72
4	EA	192-4251	192-4251	STRAWS SUPER JUMBO PKG/50	2.69	2.10	8.40
4	EA	192-6275	192-6275	SHEETS COLOR BOX A AND B PKG/10	15.40	15.40	61.60



A member of the School Specialty Family
P.O. Box 8030
APPLETON WI 54912-8030

Send Orders & Correspondence to:

DELTA EDUCATION
80 NORTHWEST BLVD
NASHUA NH 03061-3000

Toll Free Phone: (800) 258-1302
Toll Free Fax: (800) 282-9560

Corporate FID# 52-2328764

Quote

Quote Number: 7790446255 (Ver. 1)
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019
Customer Number: 415270
PO Number:

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Currency: USD

Ship To: FORD EARLY LEARNING CENTER
2440 E CLARK RD
YPSILANTI MI 48198-3362

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846



Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
2	EA	193-0308	193-0308	SYRINGE 30 CC PKG/16	29.69	23.16	46.32
4	EA	193-1944	193-1944	SPONGES CELLULOSE 10X15 CM PKG/5	8.89	6.93	27.72
4	EA	200-0371	200-0371	TAPE MASKING 1" ROLL	2.89	2.25	9.00
20	EA	200-0668	200-0668	TEASPOON METAL	1.09	0.85	17.00
2	EA	200-4630	200-4630	TUNING FORKS S/2	22.79	17.78	35.56
1	EA	200-7411	200-7411	TAPE REMOVABLE 3/4 X 1296 IN	11.99	9.35	9.35
1	EA	200-7675	200-7675	THERMOMETER FOSS DEMO	17.00	17.00	17.00
6	EA	200-9743	200-9743	TAPE MEASURING 100 CM FOSS	0.80	0.80	4.80
1	EA	201-2603	201-2603	TONE GENERATOR	29.40	29.40	29.40
4	EA	220-0824	220-0824	VIAL 12 DRAM W/CAP	0.29	0.23	0.92
20	EA	220-2034	220-2034	VIAL 7 DRAM W/CAP	1.79	1.40	28.00
1	EA	230-3157	230-3157	WOOD SLAB ASPEN CROSS-CUT W/BARK	6.29	4.91	4.91
4	EA	230-3487	230-3487	WOOD PC THIN PKG/300	15.69	12.24	48.96
1	EA	230-3498	230-3498	WOOD BASSWOOD SAMPLES PKG/36	16.29	12.71	12.71
4	EA	230-3509	230-3509	WOOD BASSWOOD FOR SANDING PKG/36	16.29	12.71	50.84
1	EA	230-3510	230-3510	WOOD PARTICLEBOARD PKG/36	12.09	9.43	9.43
1	EA	230-3520	230-3520	WOOD PINE SAMPLES PKG/36	12.09	9.43	9.43
1	EA	230-3542	230-3542	WOOD PLYWOOD SAMPLES PKG/36	15.89	12.39	12.39
2	EA	230-3564	230-3564	WICKS PAPER TOWEL PKG/10	4.99	3.89	7.78
4	EA	230-3685	230-3685	WOOD PLYWOOD 1/4"X2 1/2"X3/4" PKG/5	3.89	3.03	12.12
4	EA	240-0078	240-0078	XYLOPHONE TUBES 5/SET 2 SETS/PKG	26.59	20.74	82.96
1	EA	250-0420	250-0420	YARN, WHITE BULKY, 1 SKEIN	7.19	5.61	5.61
2	EA	270-4063	270-4063	LM CARD FOSS 25 PILLBGS.25 SOWBGS.1	54.95	54.95	109.90
1	EA	LIVE	LIVE	LIVE MATERIAL CHARGE	0.00	30.00	30.00
						Taxes:	\$0.00
						Shipping/Handling:	\$294.22
						Total:	\$5,226.53



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Quote

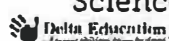
Quote Number: 7790446078 (Ver. 1)
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019
Customer Number: 415270
PO Number:
Currency: USD

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Ship To: HOLMES ELEMENTARY SCHOOL
1255 HOLMES RD
YPSILANTI MI 48198-3941

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846

School Specialty.
Science



Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
The following item(s) will ship to:				HOLMES ELEMENTARY SCHOOL 1255 HOLMES RD YPSILANTI MI 48198-3941			
1	EA	1307533	1307533	BRINE SHRIMP, BAGGED, LABELED	5.45	5.45	5.45
1	EA	1320680	1320680	STREAMER, BLUE, 81FT/ROLL	2.69	2.10	2.10
1	EA	1427262	1427262	PUZZLES FOSS MR BONES 20 SETS/2	23.00	23.00	23.00
3	EA	1450925	1450925	LM CARD REDWORMS PKG/150	44.95	44.95	134.85
3	EA	1450931	1450931	LM CARD GOLDFISH AND GUPPIES	44.95	44.95	134.85
3	EA	1459532	1459532	LM CARDS INSECTS AND PLANTS 3E/NG SET/4	176.80	176.80	530.40
3	EA	1459534	1459534	LM CARDS LIVING SYSTEMS 3E/NG SET/2	82.90	82.90	248.70
1	EA	1515405	1515405	SHELLS ASSTD PK/50	16.29	12.71	12.71
2	EA	1531189	1531189	LUNG VOLUME BAG MOUTHPICES CRDBRD PK/50	46.69	36.42	72.84
5	EA	1583890	1583890	LM CARD FOSS 75 PILLBUGS 75 SOWBUGS 1	115.05	115.05	575.25
1	EA	088708	088708	INDEX CARD 3X5 PLAIN WHITE PACK OF 100 SCHO OL SMART	0.97	0.76	0.76
6	EA	040488	040488	TAPE W/DISPENSER 0.50 IN X 450 IN TRANSPAR ENT CLEAR MMM144	1.99	1.55	9.30
4	EA	191-3559	191-3559	SOIL POTTING 4 L	5.99	4.67	18.68
1	EA	010-1397	010-1397	ALUMINUM FOIL 1X25 FOOT 1 ROLL	3.29	2.57	2.57
1	EA	160-0972	160-0972	PAPER WAXED 75 FT ROLL	5.29	4.13	4.13
1	EA	060-1325	060-1325	CHEM FOOD COLORING 4 COLORS 1 PKG	5.69	4.44	4.44
3	EA	031-2212	031-2212	CITRIC ACID IN CONTAINER 480 G	11.69	9.12	27.36
2	EA	031-2608	031-2608	CALCIUM CHLORIDE 480 G	9.69	7.56	15.12
1	EA	1595429	1595429	SAND MOUNTAIN STREAM 1/2 L	4.79	3.74	3.74
1	EA	1595433	1595433	PEBBLES SM 1 LB	2.59	2.02	2.02
2	EA	020-5809	020-5809	BULB FLASHLIGHT #222 PKG/10	6.89	5.37	10.74
2	EA	020-9152	020-9152	BATTERY D-CELL ALKALINE	2.39	1.86	3.72
2	EA	021-1200	021-1200	BAKING SODA 450 G	9.99	7.79	15.58
14	EA	021-1353	021-1353	BAGS ZIP 1 LITER 25/PKG	3.69	2.88	40.32
3	EA	021-5830	021-5830	BAGS ZIP SM 7X12CM PKG/12	1.60	1.60	4.80
1	EA	023-2902	023-2902	BAGS SELF-SEAL SM 7X12CM PKG/24	2.49	1.94	1.94
1	EA	025-2430	025-2430	SS-BAG 7"X8"X.00175 PKG/25	10.89	8.49	8.49
1	EA	025-8147	025-8147	BALLS S-FOAM 1 3/8" HARD W/HOLE PKG/20	8.69	6.78	6.78
1	EA	030-0475	030-0475	CANDLES DRIPLESS, BIRTHDAY PK/36	2.59	2.02	2.02
100	EA	030-6426	030-6426	CONTAINER 1/2 LITER PLAS PKG/9	5.79	4.52	452.00
1	EA	030-7262	030-7262	COTTON BALLS PKG/100	2.09	1.63	1.63
1	EA	031-3686	031-3686	CUP 3 OZ. PAPER WAXED DIXIE	0.09	0.07	0.07
1	EA	031-7987	031-7987	CANDY MINTS W/STRIPE PKG/30	5.89	4.59	4.59
103	EA	031-8010	031-8010	CUPS PAPER 150 ML (5 OZ) PKG/100	10.99	8.57	882.71
4	EA	031-9440	031-9440	CLAY CERAMIC 4 LBS	14.69	11.46	45.84
2	EA	031-9868	031-9868	CUP CLEAR PLAS 9 OZ SOLO TP-9/EACH	0.19	0.15	0.30
2	EA	032-3168	032-3168	CLAY POWDERED GRAY ONE LB (.45 KG)	5.19	4.05	8.10
1	EA	033-2624	033-2624	CHLORINE REMOVER 10 DROPS PER GAL	8.69	6.78	6.78
1	EA	2012383	2012383	CORNMEAL 350 G (12.5 OZ) IN CONTAINER	10.49	8.18	8.18
1	EA	034-2733	034-2733	CUPS PLAS 3 OZ W/2 HOLES PKG/50	39.59	30.88	30.88
2	EA	040-2236	040-2236	DIATOMACEOUS EARTH 160 G	9.09	7.09	14.18

Quote

Quote Number: 7790446078 (Ver. 1) Page 2 of 2
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019 Currency: USD
Customer Number: 415270
PO Number:

Ship To: HOLMES ELEMENTARY SCHOOL
1255 HOLMES RD
YPSILANTI MI 48198-3941

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846

Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
2	EA	060-0500	060-0500	FISH FOOD FLAKE 1.23 OZ	7.49	5.84	11.68
2	EA	060-6402	060-6402	FOOD COLORING 4 COLORS 1 PKG	7.09	5.53	11.06
1	EA	070-7057	070-7057	GRAVEL MIXED 5 LBS	4.99	3.89	3.89
3	EA	120-1970	120-1970	LIDS FOR 1/4 AND 1/2 L CONTAINERS PKG/5	3.19	2.49	7.47
2	EA	120-4675	120-4675	LIDS FOR 9 OZ CUPS PKG/36	7.69	6.00	12.00
1	EA	160-4844	160-4844	FILTER PAPER COFFEE PKG/50	4.69	3.66	3.66
3	EA	2006429	2006429	ROCK SALT (HALITE) 454 G (16 OZ)	10.29	8.03	24.09
1	EA	180-7772	180-7772	MINERALS MAGNETITE ILMENITE SM.96 G	2.80	2.80	2.80
1	EA	181-0691	181-0691	RICE 350 G (12.5 OZ) IN CONTAINER	12.19	9.51	9.51
4	EA	190-0337	190-0337	SAND FINE BROWN 2 LBS	2.49	2.49	9.96
5	EA	190-1228	190-1228	SEEDS BUSH BEAN 2 1/4 OZ.1 PKG	2.09	1.63	8.15
2	EA	190-1283	190-1283	SEEDS CLOVER 1 PKG	1.39	1.08	2.16
2	EA	190-1635	190-1635	SEEDS RADISH RED 1 PKG	1.49	1.16	2.32
2	EA	2013264	2013264	CRAFT STICKS PK/50	4.10	4.10	8.20
1	EA	190-5947	190-5947	TONGUE DEPRESSORS.PKG/100	6.09	4.75	4.75
1	EA	190-6497	190-6497	STRAWS JUMBO P/50	2.09	1.63	1.63
2	EA	2012957	2012957	SEEDS RYE GRASS 4 OZ	6.19	4.83	9.66
1	EA	2012958	2012958	SEEDS WHEAT 2 OZ	5.99	4.67	4.67
3	EA	191-7156	191-7156	SEEDS BRASSICA RAPA PKG/200	74.79	58.34	175.02
2	EA	2012960	2012960	SEEDS ALFALFA 4 OZ	8.99	7.01	14.02
4	EA	192-5890	192-5890	SALT KOSHER 3 LBS	7.59	5.92	23.68
3	EA	200-0371	200-0371	TAPE MASKING 1" ROLL	2.89	2.25	6.75
1	EA	200-6905	200-6905	TOOTHPASTE TUBE 6 OZ	7.79	6.08	6.08
3	EA	270-2220	270-2220	LM CARD ELODEA SPRIGS PKG/6 1	30.95	30.95	92.85
3	EA	270-2259	270-2259	LM CARD FOSS 12 SNAILS POND /EA	41.95	41.95	125.85
2	EA	270-4063	270-4063	LM CARD FOSS 25 PILLBGS.25 SOWBGS.1	54.95	54.95	109.90
8	EA	270-4085	270-4085	LM CARD FOSS 200 MEALWORMS 1	36.95	36.95	295.60
6	EA	270-4129	270-4129	LM CARD FOSS INSECT PAINTED LADY LARV/EA	37.95	37.95	227.70
5	EA	270-4184	270-4184	LM CARD FOSS STRUC LIFE CRAY+ELODEA/EA	97.95	97.95	489.75
1	EA	LIVE	LIVE	LIVE MATERIAL CHARGE	0.00	30.00	30.00
						Taxes:	\$0.00
						Shipping/Handling:	\$304.98
						Total:	\$5,417.76



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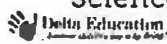
Corporate FID# 52-2328764

Quote

Quote Number: 7790447367 (Ver. 1) Page 1 of 3
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019 Currency: USD
Customer Number: 415270
PO Number:

Ship To: PERRY CHILD DEVELOPMENT CENTER
550 PERRY ST
YPSILANTI MI 48197-5373

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846



Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
The following item(s) will ship to:				PERRY CHILD DEVELOPMENT CENTER 550 PERRY ST YPSILANTI MI 48197-5373			
1	EA	1015596	1015596	CARDS CUT AND STICK MOON 7 SETS/5	9.95	9.95	9.95
8	EA	1320680	1320680	STREAMER, BLUE, 81FT/ROLL	2.69	2.10	16.80
4	EA	1385148	1385148	CARDS FOSS HABITAT ORGANISMS 8 SETS/8	25.00	25.00	100.00
1	EA	1397289	1397289	WOOD SAMPLES RED CEDAR PK 36	26.99	21.05	21.05
2	EA	1407792	1407792	CRDBD FOR ANEMOMETER PKG 2	2.10	2.10	4.20
1	EA	1408349	1408349	POSTER FOSS MOON CALENDAR	2.75	2.75	2.75
5	EA	1408813	1408813	FASTENERS VELCRO (R) BRAND PK/10	5.29	4.13	20.65
1	EA	1443911	1443911	MATS HABITAT SET/8	13.00	13.00	13.00
5	EA	1443969	1443969	POSTERS CONSERVATION SET/4	10.00	10.00	50.00
1	EA	1445062	1445062	SILHOUETTES BIRDS SET/10	13.00	13.00	13.00
1	EA	1450917	1450917	LM CARD GOLDFISH GUPPIES+ELODEA	64.05	64.05	64.05
1	EA	1450923	1450923	LM CARD POND+RAMSHORN SNAILS	49.95	49.95	49.95
1	EA	1450925	1450925	LM CARD REDWORMS PKG/150	44.95	44.95	44.95
1	EA	1450930	1450930	LM CARD EARTHWORMS PKG/12	27.95	27.95	27.95
4	EA	1487696	1487696	SCI RES BK FOSS TREES+WEATHER NG EA	6.95	6.95	27.80
7	EA	1487714	1487714	SCI RES BK FOSS SOUND+LIGHT NXT GN EA	6.95	6.95	48.65
4	EA	1489896	1489896	PEN PERMANENT BLACK MARKER	2.79	2.18	8.72
1	EA	1517776	1517776	FOSS SOUND CARDS SET/39	10.00	10.00	10.00
3	EA	1533091	1533091	PAPER NEWSPRINT 4"X4" PKG/100	13.29	10.37	31.11
2	EA	1533368	1533368	BALLS SOFT PLASTIC PK/16	15.99	12.47	24.94
4	EA	079889	079889	PEN WET-ERASE VIS-A-VIS FINE BLUE PK/12 SAN 16003	22.39	17.46	69.84
1	EA	088708	088708	INDEX CARD 3X5 PLAIN WHITE PACK OF 100 SCHO OL SMART	0.97	0.76	0.76
2	EA	191-3559	191-3559	SOIL POTTING 4 L	5.99	4.67	9.34
1	EA	1369894	1369894	TAPE SCOTCHBLUE PAINTERS 0.94 IN X 60 YD	7.59	5.92	5.92
1	EA	021-0693	021-0693	BATTERY 9 VOLT ALKALINE/EA	2.69	2.10	2.10
1	EA	059952	059952	FASTENER #4 1" BX/100 - SCHOOL SMART	2.39	1.86	1.86
8	EA	085116	085116	ART MARKER WASHABLE CONICAL TIP ST/8 - SCHO OL SMART	2.97	2.32	18.56
50	EA	1587227	1587227	STRAW-SUPER JUMBO P/50	2.55	2.55	127.50
2	EA	1612362	1612362	WOOD SHAVINGS PINE	4.49	3.50	7.00
3	EA	1612737	1612737	SAWDUST 1 LB	5.09	3.97	11.91
1	EA	009-1893	009-1893	BUCKET 160 OZ.(5 QT.) W/LID	13.29	10.37	10.37
2	EA	020-5017	020-5017	BOTTLE SODA 2 LITER/EA	1.89	1.47	2.94
1	EA	021-8668	021-8668	BK EYEWITNESS EXPLORER TREE	10.38	10.38	10.38
1	EA	021-8734	021-8734	BALLOONS OBLONG PKG/100	15.89	12.39	12.39
1	EA	023-2781	023-2781	BALLS S-FOAM 2.5 CM 50/PKG	10.69	8.34	8.34
4	EA	023-2836	023-2836	BATTERIES AA ALKALINE 8/PKG	10.69	8.34	33.36
1	EA	024-2994	024-2994	BALLOONS 7" BLUE PKG/100	17.09	13.33	13.33
5	EA	024-5525	024-5525	BUG BOXES LG PKG/5	11.69	9.12	45.60
1	EA	030-7262	030-7262	COTTON BALLS PKG/100	2.09	1.63	1.63
8	EA	030-7526	030-7526	CRAYONS BOX/8	1.59	1.24	9.92

Quote

Quote Number: 7790447367 (Ver. 1) Page 2 of 3
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019 Currency: USD
Customer Number: 415270
PO Number:

Ship To: PERRY CHILD DEVELOPMENT CENTER
550 PERRY ST
YPSILANTI MI 48197-5373

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846

Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
1	EA	031-8010	031-8010	CUPS PAPER 150 ML (5 OZ) PKG/100	10.99	8.57	8.57
1	EA	031-9428	031-9428	CLOTH TERRY BLUE 4"X4" PKG/10	6.39	4.98	4.98
1	EA	031-9439	031-9439	CLOTH SATIN BLUE 4"X4" PKG/10	4.89	3.81	3.81
1	EA	031-9450	031-9450	CLOTH ORGANZA BLUE 4"X4" PKG/10	7.79	6.08	6.08
1	EA	031-9461	031-9461	CLOTH NYLON RIPSTOP BL 4"X4" PKG/10	5.09	3.97	3.97
1	EA	031-9472	031-9472	CLOTH KNIT BLUE 4"X4" PKG/10	5.09	3.97	3.97
1	EA	031-9483	031-9483	CLOTH FLEECE BLUE 4"X4" PKG/10	4.59	3.58	3.58
1	EA	031-9494	031-9494	CLOTH SEERSUCKER BLUE 4"X4" PKG/10	5.09	3.97	3.97
1	EA	031-9505	031-9505	CLOTH DENIM BLUE 4"X4" PKG/10	4.59	3.58	3.58
1	EA	031-9516	031-9516	CLOTH CORDUROY BLUE 4"X4" PKG/10	4.19	3.27	3.27
1	EA	031-9527	031-9527	CLOTH BURLAP BLUE 4"X4" PKG/10	4.29	3.35	3.35
1	EA	032-0066	032-0066	CRDBD CORR 4"X12"	0.59	0.46	0.46
4	EA	060-0500	060-0500	FISH FOOD FLAKE 1.23 OZ	7.49	5.84	23.36
1	EA	060-3646	060-3646	FEATHERS PKG/80	4.49	3.50	3.50
10	EA	060-5549	060-5549	FLASHLIGHT SM (AA)	3.99	3.11	31.10
20	EA	070-2272	070-2272	GLUE STICK	2.49	1.94	38.80
1	EA	110-0054	110-0054	KNIFE HOBBY	5.69	4.44	4.44
1	EA	120-1606	120-1606	LABELS WHITE REMOVABLE PKG/252	6.49	5.06	5.06
1	EA	120-5731	120-5731	LIDS PLAS FOR 250 ML CUPS 10/PKG	3.19	2.49	2.49
1	EA	130-6359	130-6359	MAGNIFIER 8X LOUPE W/SCALE/EA	7.09	5.53	5.53
3	EA	160-0587	160-0587	PAPER CONTRASSTD PKG/6	3.99	3.11	9.33
1	EA	160-0719	160-0719	PAPER MAGIC COVER BLACK 18INX9FT ROLL	12.29	9.59	9.59
30	EA	160-0730	160-0730	PAPER DRAWING 8.5"X11" PKG/30	2.49	1.94	58.20
6	EA	180-2305	180-2305	RULER PLAS 12"X30 CM.PKG/4	4.39	3.42	20.52
2	EA	190-5947	190-5947	TONGUE DEPRESSORS.PKG/100	6.09	4.75	9.50
10	EA	191-5891	191-5891	SCREEN SM MESH 15 CM SQ (6")	1.90	1.90	19.00
1	EA	191-6562	191-6562	STRAWS FLEXIBLE PKG/100	3.69	2.88	2.88
25	EA	191-7101	191-7101	SCISSORS STU/EA	5.19	4.05	101.25
4	EA	2012957	2012957	SEEDS RYE GRASS 4 OZ	6.19	4.83	19.32
2	EA	2012960	2012960	SEEDS ALFALFA 4 OZ	8.99	7.01	14.02
5	EA	192-3712	192-3712	SANDPAPER COARSE 50 GRIT PKG/5	10.49	8.18	40.90
2	EA	200-0371	200-0371	TAPE MASKING 1" ROLL	2.89	2.25	4.50
2	EA	200-4618	200-4618	TAPE DUCT 2"X10' 1 ROLL EA	2.89	2.25	4.50
1	EA	200-7411	200-7411	TAPE REMOVABLE 3/4 X 1296 IN	11.99	9.35	9.35
3	EA	230-3487	230-3487	WOOD PC THIN PKG/300	15.69	12.24	36.72
1	EA	230-3498	230-3498	WOOD BASSWOOD SAMPLES PKG/36	16.29	12.71	12.71
2	EA	230-3509	230-3509	WOOD BASSWOOD FOR SANDING PKG/36	16.29	12.71	25.42
1	EA	230-3510	230-3510	WOOD PARTICLEBOARD PKG/36	12.09	9.43	9.43
1	EA	230-3520	230-3520	WOOD PINE SAMPLES PKG/36	12.09	9.43	9.43
1	EA	230-3542	230-3542	WOOD PLYWOOD SAMPLES PKG/36	15.89	12.39	12.39
1	EA	250-0189	250-0189	YARN YELLOW RUG SKEIN 60 YDS	3.79	2.96	2.96
1	EA	250-0420	250-0420	YARN, WHITE BULKY, 1 SKEIN	7.19	5.61	5.61
2	EA	270-4063	270-4063	LM CARD FOSS 25 PILLBGS.25 SOWBGS.1	54.95	54.95	109.90
1	EA	538-6536	538-6536	DSFR HOW DO WE LEARN? /EA	5.75	5.75	5.75
1	EA	LIVE	LIVE	LIVE MATERIAL CHARGE	0.00	30.00	30.00



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Corporate FID# 52-2328764

Quote

Quote Number: 7790447367 (Ver. 1)
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019
Customer Number: 415270
PO Number:

Page 3 of 3

Currency: USD

Ship To: PERRY CHILD DEVELOPMENT CENTER
550 PERRY ST
YPSILANTI MI 48197-5373

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846



Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
						Taxes:	\$0.00
						Shipping/Handling:	\$102.61
						Total:	\$1,842.23

Quote

Quote Number: 7790447424 (Ver. 1) Page 1 of 9
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019 Currency: USD
Customer Number: 415270
PO Number:

Ship To: YPSILANTI INTERNATIONAL ELEM SCHL
503 OAK ST
YPSILANTI MI 48198-3888

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846

Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
The following item(s) will ship to:				YPSILANTI INTERNATIONAL ELEM SCHL 503 OAK ST YPSILANTI MI 48198-3888			
14	EA	1012342	1012342	TRAY PLANTER EA	17.29	13.49	188.86
4	EA	1015596	1015596	CARDS CUT AND STICK MOON 7 SETS/5	9.95	9.95	39.80
4	EA	1015886	1015886	CLOTHESPIN WOODEN PK/8	1.90	1.90	7.60
2	EA	1307533	1307533	BRINE SHRIMP, BAGGED, LABELED	5.45	5.45	10.90
8	EA	1320680	1320680	STREAMER, BLUE, 81FT/ROLL	2.69	2.10	16.80
1	EA	1325049	1325049	PAPER PIECES 1.25" X 2" PKG/40	10.35	10.35	10.35
1	EA	1325050	1325050	LEATHER PIECES- 1.25" X 2" PKG/40	84.99	66.29	66.29
1	EA	1325051	1325051	METAL PIECES- 1.25" X 2" PKG/40	51.29	40.01	40.01
1	EA	1325052	1325052	PLASTIC PIECES- 1.25" X 2" PKG/40	20.29	15.83	15.83
1	EA	1325053	1325053	WOOD PIECES- 1.25" X 2" PKG/40	28.09	21.91	21.91
1	EA	1325054	1325054	RUBBER PIECES- 1.25" X 2" PKG/40	41.29	32.21	32.21
1	EA	1325056	1325056	FABRIC PIECE- 1.25 X 2IN PKG/40	5.99	4.67	4.67
1	EA	1325067	1325067	CERAMIC PIECES- 1.25" X 2" PKG/40	14.09	10.99	10.99
5	EA	1352495	1352495	TEASPOONS, METAL PK/10	7.79	6.08	30.40
9	EA	1352507	1352507	LIDS FOR 1/4 AND 1/2 LITER CONT PK/10	2.49	1.94	17.46
2	EA	1358831	1358831	CARDS FOSS RAPID CHANGES SET/16	9.50	9.50	19.00
4	EA	1360936	1360936	CARDS FOSS SOURCES OF WATER SET/18	15.00	15.00	60.00
2	EA	1364369	1364369	PLATES PAPER 9" PKG/9	2.89	2.25	4.50
4	EA	1376087	1376087	DISKS PLASTIC LG PKG 75	15.30	15.30	61.20
3	EA	1379548	1379548	NETTING 10 CM X 10 CM PK/20	6.09	4.75	14.25
4	EA	1380462	1380462	DISK PLASTIC SM PKG 75	15.30	15.30	61.20
1	EA	1385148	1385148	CARDS FOSS HABITAT ORGANISMS 8 SETS/8	25.00	25.00	25.00
9	EA	1391971	1391971	MASS SET STACKING SET/33	9.29	7.25	65.25
1	EA	1397289	1397289	WOOD SAMPLES RED CEDAR PK 36	26.99	21.05	21.05
3	EA	1397785	1397785	TUBING FLEXIBLE 5" PKG 40	11.99	9.35	28.05
6	EA	1403253	1403253	CORK #9 EA	0.49	0.38	2.28
4	EA	1407792	1407792	CRDBD FOR ANEMOMETER PKG 2	2.10	2.10	8.40
4	EA	1408813	1408813	FASTENERS VELCRO (R) BRAND PK/10	5.29	4.13	16.52
1	EA	1411638	1411638	ROCK PIECES CONGLOMERATE PKG/40	21.99	17.15	17.15
1	EA	1411645	1411645	LIMESTONE GRAY 3/4"-1" P/30	13.99	10.91	10.91
2	EA	1414980	1414980	STRAWS SUPER JUMBO P/10	1.99	1.55	3.10
2	EA	1427309	1427309	FISH FOOD PELLET 3.17 OZ /EA	5.69	4.44	8.88
3	EA	1427316	1427316	BLACK EYED PEAS 1/4 LB. PKG	2.69	2.10	6.30
1	EA	1429599	1429599	GDE POCKET NATURALIST BUGS+SLUGS	10.59	8.26	8.26
1	EA	1429609	1429609	GDE POCKET NATURALIST BUTTERFLIES+MOTHS	10.59	8.26	8.26
1	EA	1429633	1429633	CRDBD CORRUGATED 9"X12" PKG/8	15.29	11.93	11.93
2	EA	1429640	1429640	FELT BLACK 4.75" X 6" PKG/16	14.59	11.38	22.76
1	EA	1429990	1429990	POSTERS FOSS INSECTS S/14	17.00	17.00	17.00
1	EA	1443911	1443911	MATS HABITAT SET/8	13.00	13.00	13.00
20	EA	1448145	1448145	RUNWAY FOR SPHERES BLACK /EA	2.29	1.79	35.80
4	EA	1450703	1450703	VALVES ONE-WAY PK/8	10.69	8.34	33.36
1	EA	1450917	1450917	LM CARD GOLDFISH GUPPIES+ELODEA	64.05	64.05	64.05



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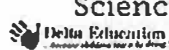
Corporate FID# 52-2328764

Quote

Quote Number: 7790447424 (Ver. 1) Page 2 of 9
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019 Currency: USD
Customer Number: 415270
PO Number:

Ship To: YPSILANTI INTERNATIONAL ELEM SCHL
503 OAK ST
YPSILANTI MI 48198-3888

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846



Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
1	EA	1450923	1450923	LM CARD POND+RAMSHORN SNAILS	49.95	49.95	49.95
2	EA	1450925	1450925	LM CARD REDWORMS PKG/150	44.95	44.95	89.90
1	EA	1450930	1450930	LM CARD EARTHWORMS PKG/12	27.95	27.95	27.95
1	EA	1459532	1459532	LM CARDS INSECTS AND PLANTS 3E/NG SET/4	176.80	176.80	176.80
1	EA	1459534	1459534	LM CARDS LIVING SYSTEMS 3E/NG SET/2	82.90	82.90	82.90
10	EA	1470984	1470984	CONTAINER OVAL BLACK 8 OZ EA	1.59	1.24	12.40
4	EA	1470985	1470985	CONTAINER OVAL WHITE 8 OZ EA	1.59	1.24	4.96
2	EA	1487614	1487614	SCI RES BK FOSS STRCTR OF LIFE NGSS P/16	169.00	169.00	338.00
8	EA	1489896	1489896	PEN PERMANENT BLACK MARKER	2.79	2.18	17.44
1	EA	1494413	1494413	SHAFT GREEN PKG/150	14.69	11.46	11.46
10	EA	1510440	1510440	BALL PLASTIC PACK OF 2	2.99	2.33	23.30
4	EA	1514861	1514861	CARDS MONO LAKE 8 SETS OF 12	40.00	40.00	160.00
1	EA	1514862	1514862	CARDS FOSS ANIMAL SHAPES	20.00	20.00	20.00
1	EA	1515405	1515405	SHELLS ASSTD PK/50	16.29	12.71	12.71
2	EA	1517776	1517776	FOSS SOUND CARDS SET/39	10.00	10.00	20.00
12	EA	1517894	1517894	KALIMBA STEEL PC PKG/3	4.00	4.00	48.00
1	EA	1521349	1521349	ROPE FOR WAVES PKG/8	39.99	31.19	31.19
2	EA	1531189	1531189	LUNG VOLUME BAG MOUTHPIES CRDBRD PK/50	46.69	36.42	72.84
1	EA	1531428	1531428	MONTEREY BAY FOODWEB CARDS 8 SETS OF 12	40.00	40.00	40.00
2	EA	1531431	1531431	BAGS LUNG VOLUME STUDENT PK/60	26.69	20.82	41.64
2	EA	1533086	1533086	CLOTH BURLAP RED 1.5" SQ PKG/100	15.99	12.47	24.94
2	EA	1533087	1533087	CRDBD 4"X4" PKG/100	19.99	15.59	31.18
1	EA	1533088	1533088	CHIPBOARD 4"X4" PKG/100	13.29	10.37	10.37
1	EA	1533089	1533089	PAPER CORR 4"X4" PKG/100	31.99	24.95	24.95
1	EA	1533090	1533090	PAPER KRAFT BROWN 4"X4" PKG/100	6.69	5.22	5.22
1	EA	1533091	1533091	PAPER NEWSPRINT 4"X4" PKG/100	13.29	10.37	10.37
1	EA	1533092	1533092	TAGBOARD WHITE 4"X4" PKG/100	13.29	10.37	10.37
20	EA	1533182	1533182	RUNWAY HALVES EA	1.99	1.55	31.00
2	EA	1533266	1533266	CLOTH WOOL PLAID 1.5" SQ PKG/50	27.99	21.83	43.66
4	EA	1533368	1533368	BALLS SOFT PLASTIC PK/16	15.99	12.47	49.88
4	EA	1539202	1539202	BALLS GOLF PREF PK/16	9.29	7.25	29.00
2	EA	079889	079889	PEN WET-ERASE VIS-A-VIS FINE BLUE PK/12 SAN 16003	22.39	17.46	34.92
5	EA	084475	084475	PAPERCLIPS SMOOTH 2 IN P/100 - SCHOOL SMART	1.97	1.54	7.70
21	EA	088708	088708	INDEX CARD 3X5 PLAIN WHITE PACK OF 100 SCHO OL SMART	0.97	0.76	15.96
5	EA	191-7519	191-7519	STRAWS JUMBO P/250	3.99	3.11	15.55
1	EA	200-3858	200-3858	THERMOMETER IN/OUTDOOR DUAL SCALE/EA	3.99	3.11	3.11
16	EA	040488	040488	TAPE W/DISPENSER 0.50 IN X 450 IN TRANSPAR ENT CLEAR MMM144	1.99	1.55	24.80
2	EA	077399	077399	MARKER BLACK FINE SHARPIE PACK OF 12	13.27	10.35	20.70
10	EA	191-3559	191-3559	SOIL POTTING 4 L	5.99	4.67	46.70
2	EA	190-5023	190-5023	SPRAY MISTER	4.79	3.74	7.48
6	EA	008970	008970	GLUE SCHOOL ELMERS WHITE 4 OZ	1.27	0.99	5.94
3	EA	010-1397	010-1397	ALUMINUM FOIL 1X25 FOOT 1 ROLL	3.29	2.57	7.71
5	EA	040-1554	040-1554	DROPPERS 3" PLAS PKG/12	4.99	3.89	19.45
10	EA	130-0562	130-0562	MAGNIFIER TRI-LENS 2X 6X 8X	1.29	1.01	10.10

Quote

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Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019 Currency: USD
Customer Number: 415270
PO Number:

Ship To: YPSILANTI INTERNATIONAL ELEM SCHL
503 OAK ST
YPSILANTI MI 48198-3888

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846

Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
6	EA	034-1031	034-1031	CALCIUM CARBONATE 150 G	6.49	5.06	30.36
22	EA	070-2085	070-2085	GRADUATED CYLINDER 50 ML FLX.W/BASE	3.69	2.88	63.36
6	EA	160-1456	160-1456	PENCILS COLORED FULLSIZE CRAYOLA SET OF 12	2.57	2.00	12.00
3	EA	060-0600	060-0600	FLASHLIGHT ECONOMY	2.99	2.33	6.99
6	EA	160-0972	160-0972	PAPER WAXED 75 FT ROLL	5.29	4.13	24.78
6	EA	060-1325	060-1325	CHEM FOOD COLORING 4 COLORS 1 PKG	5.69	4.44	26.64
4	EA	190-3131	190-3131	SLINKY ORIGINAL METAL	4.79	3.74	14.96
10	EA	131-7347	131-7347	MAGNET ALNICO BAR RED 6IN PAIR	31.99	24.95	249.50
14	EA	021-0693	021-0693	BATTERY 9 VOLT ALKALINE/EA	2.69	2.10	29.40
1	EA	003351	003351	PUSH PIN 3/8"L ASST CLR BX/100 BX - SCHOOL SMART	1.99	1.55	1.55
9	EA	220-0439	220-0439	VIALS 25 ML (7 DRAM)W/CAPS PKG/10	3.99	3.11	27.99
2	EA	160-5790	160-5790	PIPE CLEANER 12" BROWN	0.09	0.07	0.14
2	EA	97-0062	97-0062	BAG PLAS CLEAR W/GUSSET 4X6X12"	0.09	0.07	0.14
2	EA	031-2212	031-2212	CITRIC ACID IN CONTAINER 480 G	11.69	9.12	18.24
2	EA	031-2608	031-2608	CALCIUM CHLORIDE 480 G	9.69	7.56	15.12
2	EA	050-1159	050-1159	EPSOM SALT IN CONTAINER 500 G	8.39	6.54	13.08
6	EA	1386539	1386539	TROWEL GARDEN EA	2.09	1.63	9.78
5	EA	030-8021	030-8021	CUP PAPER HOT DRINK 6 OZ.PKG/50	5.89	4.59	22.95
3	EA	586627	586627	ROCK SANDSTONE BANDED 10/PK	8.39	6.54	19.62
2	EA	586627	586627	ROCK SANDSTONE BANDED 10/PK	8.39	6.54	13.08
4	EA	085116	085116	ART MARKER WASHABLE CONICAL TIP ST/8 - SCHO OL SMART	2.97	2.32	9.28
4	EA	1587227	1587227	STRAW-SUPER JUMBO P/50	2.55	2.55	10.20
2	EA	1595428	1595428	PEBBLES LG 5 LBS	5.19	4.05	8.10
2	EA	1595429	1595429	SAND MOUNTAIN STREAM 1/2 L	4.79	3.74	7.48
3	EA	1595431	1595431	SAND FINE 3 LBS	2.69	2.10	6.30
2	EA	1595433	1595433	PEBBLES SM 1 LB	2.59	2.02	4.04
2	EA	1595434	1595434	PEBBLES SMOOTH 4.4 LBS	4.39	3.42	6.84
9	EA	1595692	1595692	GRAVEL MIXED 640 GRAMS	8.69	6.78	61.02
3	EA	1595693	1595693	GRAVEL MIXED 2 KG CONTAINER	10.09	7.87	23.61
2	EA	1599854	1599854	PEBS SM 1/4 LB	3.49	2.72	5.44
4	EA	1612362	1612362	WOOD SHAVINGS PINE	4.49	3.50	14.00
2	EA	1612737	1612737	SAWDUST 1 LB	5.09	3.97	7.94
1	EA	009-1893	009-1893	BUCKET 160 OZ.(5 QT.) W/LID	13.29	10.37	10.37
6	EA	010-2530	010-2530	ANGLE WOODEN 9 1/8 IN. LONG	2.70	2.70	16.20
4	EA	010-3322	010-3322	ANEMOMETER BASE WOOD 4"X4"X4"	4.90	4.90	19.60
2	EA	020-0144-0	020-0144-0	BAG PLAS BLACK W/GUSSET 4"X6"X12"	0.59	0.46	0.92
48	EA	020-0782	020-0782	BALL TABLE TENNIS	0.49	0.38	18.24
4	EA	020-5017	020-5017	BOTTLE SODA 2 LITER/EA	1.89	1.47	5.88
30	EA	020-5534	020-5534	BRUSH PAINT SM/EA	0.69	0.54	16.20
2	EA	020-5809	020-5809	BULB FLASHLIGHT #222 PKG/10	6.89	5.37	10.74
12	EA	020-9152	020-9152	BATTERY D-CELL ALKALINE	2.39	1.86	22.32
12	EA	020-9185	020-9185	BLOCK WOODEN 7/8"X4"X9"	4.79	3.74	44.88
6	EA	020-9196	020-9196	DROP CHAMBER VISION BARRIER	1.50	1.50	9.00
6	EA	020-9207	020-9207	BEAKER 1 LITER	5.89	4.59	27.54
6	EA	020-9218	020-9218	BEAKER 100 ML.	2.49	1.94	11.64



A member of the School Specialty Family
P.O. Box 8030
APPLETON WI 54912-8030

Send Orders & Correspondence to:

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Toll Free Phone: (800) 258-1302
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Corporate FID# 52-2328764

Quote

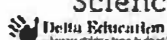
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Currency: USD

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503 OAK ST
YPSILANTI MI 48198-3888

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846



Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
16	EA	021-0704	021-0704	BATTERY AAA ALKALINE	2.59	2.02	32.32
6	EA	021-1200	021-1200	BAKING SODA 450 G	9.99	7.79	46.74
24	EA	021-1210	021-1210	BOTTLE CLEAR PLAS 120 ML	0.69	0.54	12.96
15	EA	021-1331	021-1331	SS-BAGS 4-LITER PKG/20	3.99	3.11	46.65
26	EA	021-1353	021-1353	BAGS ZIP 1 LITER 25/PKG	3.69	2.88	74.88
6	EA	021-1419	021-1419	BOX DROUGHT STOPPER W/HOLES	5.25	5.25	31.50
24	EA	021-3730	021-3730	BATTERY AA SIZE ALKALINE/EA	1.09	0.85	20.40
8	EA	021-3740	021-3740	BAG-SS 10.5"X11"X2.7MIL	0.39	0.30	2.40
2	EA	021-3971	021-3971	BOTTLE WATER W/1-HOLE SPRINKLER CAP	2.99	2.33	4.66
4	EA	021-5005	021-5005	BAGS ZIP 4-LITER PKG 10	4.09	3.19	12.76
5	EA	021-6303	021-6303	BRUSH BOTTLE/EA	1.69	1.32	6.60
24	EA	021-6358	021-6358	BEAKER 50 ML PLAS	0.49	0.38	9.12
9	EA	021-6380	021-6380	BOTTLES PLAS 120 ML W/LIDS PKG/7	5.29	4.13	37.17
3	EA	2012956	2012956	BEANS LIMA 4 OZ	3.69	2.88	8.64
7	EA	021-8734	021-8734	BALLOONS OBLONG PKG/100	15.89	12.39	86.73
4	EA	022-5543	022-5543	BUBBLE WANDS PLAS PKG/40	7.69	6.00	24.00
16	EA	022-8073	022-8073	BATTERY AA ZINC CARBON	0.69	0.54	8.64
4	EA	023-2781	023-2781	BALLS S-FOAM 2.5 CM 50/PKG	10.69	8.34	33.36
4	EA	023-2803	023-2803	BASIN CLEAR PLAS 6-LITER	8.80	8.80	35.20
4	EA	023-2836	023-2836	BATTERIES AA ALKALINE 8/PKG	10.69	8.34	33.36
14	EA	023-2902	023-2902	BAGS SELF-SEAL SM 7X12CM PKG/24	2.49	1.94	27.16
12	EA	023-9030	023-9030	BOX CRDBD W/HOLE	0.99	0.99	11.88
2	EA	024-0041	024-0041	BINDER CLIPS MED 1 1/4 PKG/24	16.99	13.25	26.50
4	EA	024-2994	024-2994	BALLOONS 7" BLUE PKG/100	17.09	13.33	53.32
2	EA	024-5416	024-5416	BAG PLAS 14X20 IN X1 MIL/EA	0.19	0.15	0.30
8	EA	024-8481	024-8481	BINDER CLIPS SM PKG/36	7.49	5.84	46.72
4	EA	024-9747	024-9747	BAG-SS 10.5"X11" 20/PKG	7.49	5.84	23.36
2	EA	025-2430	025-2430	SS-BAG 7"X8"X.00175 PKG/25	10.89	8.49	16.98
3	EA	025-8147	025-8147	BALLS S-FOAM 1 3/8" HARD W/HOLE PKG/20	8.69	6.78	20.34
4	EA	030-0475	030-0475	CANDLES DRIPLESS, BIRTHDAY PK/36	2.59	2.02	8.08
10	EA	030-1432	030-1432	CRDBD 30X30 CM/EA	0.99	0.77	7.70
4	EA	030-3478	030-3478	CHART PAPER PKG/4	9.35	9.35	37.40
2	EA	030-4920	030-4920	CLAY POWDERED WHITE ONE LB	3.90	3.90	7.80
164	EA	030-6426	030-6426	CONTAINER 1/2 LITER PLAS PKG/9	5.79	4.52	741.28
35	EA	030-6514	030-6514	CONTAINER 8 OZ.W/COVER PKG/6	6.29	4.91	171.85
10	EA	030-6767	030-6767	CONTAINER LITER W/LID PKG/4	9.69	7.56	75.60
6	EA	030-7262	030-7262	COTTON BALLS PKG/100	2.09	1.63	9.78
2	EA	030-7295	030-7295	COTTON SWABS PK/100	8.49	6.62	13.24
3	EA	030-7482	030-7482	CRAFT STICKS PKG/1000	10.89	8.49	25.47
16	EA	030-7526	030-7526	CRAYONS BOX/8	1.59	1.24	19.84
1	EA	031-0452	031-0452	CRAYFISH HOUSES S/4	5.40	5.40	5.40
200	EA	031-3686	031-3686	CUP 3 OZ.PAPER WAXED DIXIE	0.09	0.07	14.00
250	EA	031-4577	031-4577	CUP 16 OZ SOLO TP16	0.39	0.30	75.00
24	EA	031-4588	031-4588	CUP FILTER	0.89	0.69	16.56
6	EA	031-4621	031-4621	CRDBD CORR 28 CMX30 CM/EA	1.29	1.01	6.06
26	EA	031-4632	031-4632	COMPASS MAG 2" DIAM	5.29	4.13	107.38
1	EA	031-6898	031-6898	CLIPS FOR MIRRORS PKG/36	23.40	23.40	23.40



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Corporate FID# 52-2328764

Quote

Quote Number: 7790447424 (Ver. 1)
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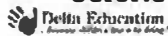
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Currency: USD

Ship To: YPSILANTI INTERNATIONAL ELEM SCHL
503 OAK ST
YPSILANTI MI 48198-3888

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846

 **School Specialty.**
Science



Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
1	EA	031-7987	031-7987	CANDY MINTS W/STRIPES PKG/30	5.89	4.59	4.59
102	EA	031-8010	031-8010	CUPS PAPER 150 ML (5 OZ) PKG/100	10.99	8.57	874.14
2	EA	031-9428	031-9428	CLOTH TERRY BLUE 4"x4" PKG/10	6.39	4.98	9.96
2	EA	031-9439	031-9439	CLOTH SATIN BLUE 4"x4" PKG/10	4.89	3.81	7.62
4	EA	031-9440	031-9440	CLAY CERAMIC 4 LBS	14.69	11.46	45.84
2	EA	031-9450	031-9450	CLOTH ORGANZA BLUE 4"x4" PKG/10	7.79	6.08	12.16
2	EA	031-9461	031-9461	CLOTH NYLON RIPSTOP BL 4"x4" PKG/10	5.09	3.97	7.94
2	EA	031-9472	031-9472	CLOTH KNIT BLUE 4"x4" PKG/10	5.09	3.97	7.94
2	EA	031-9483	031-9483	CLOTH FLEECE BLUE 4"x4" PKG/10	4.59	3.58	7.16
2	EA	031-9494	031-9494	CLOTH SEERSUCKER BLUE 4"x4" PKG/10	5.09	3.97	7.94
2	EA	031-9505	031-9505	CLOTH DENIM BLUE 4"x4" PKG/10	4.59	3.58	7.16
2	EA	031-9516	031-9516	CLOTH CORDUROY BLUE 4"x4" PKG/10	4.19	3.27	6.54
2	EA	031-9527	031-9527	CLOTH BURLAP BLUE 4"x4" PKG/10	4.29	3.35	6.70
1133	EA	031-9868	031-9868	CUP CLEAR PLAS 9 OZ SOLO TP-9/EACH	0.19	0.15	169.95
4	EA	032-2739	032-2739	CUP PLAS COLORED 5 OZ	0.29	0.23	0.92
4	EA	032-3168	032-3168	CLAY POWDERED GRAY ONE LB (.45 KG)	5.19	4.05	16.20
2	EA	032-6809	032-6809	CLOTHESPINS 20/PKG	5.99	4.67	9.34
2	EA	032-6853	032-6853	CORD MASON LINE 1 METER 4/PKG	5.19	4.05	8.10
10	EA	032-7975	032-7975	CONTAINERS FLUTED 1 LITER PKG/6	3.49	2.72	27.20
42	EA	032-8822	032-8822	CONTAINER 1 LITER	1.69	1.32	55.44
2	EA	032-9130	032-9130	CUBE CM BLUE PKG/100	6.19	4.83	9.66
4	EA	033-2624	033-2624	CHLORINE REMOVER 10 DROPS PER GAL	8.69	6.78	27.12
1	EA	033-4632	033-4632	CUPS PLAS 3 OZ W/2 HOLES PKG/100	57.69	45.00	45.00
2	EA	033-8937	033-8937	CHALK YELLOW RAILROAD PKG/16	12.19	9.51	19.02
1	EA	034-2733	034-2733	CUPS PLAS 3 OZ W/2 HOLES PKG/50	39.59	30.88	30.88
24	EA	040-0366	040-0366	DICE WHITE 5/8" PKG/12	5.59	4.36	104.64
16	EA	040-0564	040-0564	DISHPAN PLAS	3.89	3.03	48.48
1	EA	040-2103-0	040-2103-0	DOTS BLUE 1/2" PKG/840	9.29	7.25	7.25
6	EA	040-2114	040-2114	DROP OBJ SET	6.71	6.71	40.26
3	EA	040-2125	040-2125	DOOR FIDDLE STRING W/BEAD	11.89	9.27	27.81
2	EA	040-2236	040-2236	DIATOMACEOUS EARTH 160 G	9.09	7.09	14.18
4	EA	040-2247	040-2247	DOTS BLUE 3/4"D.SELF-ADHESIVE PKG/420	5.29	4.13	16.52
6	EA	040-2291	040-2291	DROUGHT STOPPER CONTAINER FOSS	2.10	2.10	12.60
2	EA	040-3380	040-3380	CYLINDERS WOOD 4 CM(1.5"x1"D.) PKG/40	12.69	9.90	19.80
3	EA	040-3589	040-3589	DUSTPAN MINI W/BRUSH	5.69	4.44	13.32
12	EA	040-3633	040-3633	FISH TUNNEL 2.5" LONG	2.29	1.79	21.48
1	EA	040-3644	040-3644	TAPE DISPENSER	4.79	3.74	3.74
1	EA	040-6062	040-6062	DOWEL 14"x5/16" 18/PKG	4.69	3.66	3.66
6	EA	040-6073	040-6073	DROP CHAMBER TAGBOARD 35X100 CM 8/PKG	13.89	10.83	64.98
1	EA	040-6106	040-6106	DISPENSING BOTTLE	2.09	1.63	1.63
2	EA	040-6837	040-6837	DROPPER 3" PLAS PKG/16	5.30	5.30	10.60
6	EA	040-7459	040-7459	FOSS PLASTIC DOWEL FOR WATERWHEEL	0.75	0.75	4.50
6	EA	050-0708	050-0708	EVAPORATING DISHES PKG/10	6.09	4.75	28.50
8	EA	060-0500	060-0500	FISH FOOD FLAKE 1.23 OZ	7.49	5.84	46.72
10	EA	060-2095	060-2095	FOAM PC 8"x9"x1/2"	1.49	1.16	11.60
4	EA	060-2425	060-2425	FISHING LINE #10 MONOFILAMENT 400 YDS	5.39	4.20	16.80
6	EA	060-2436	060-2436	FUNNEL 1/4" D.SPOUT 2-1/2" D.MOUTH/EA	1.50	1.50	9.00

Quote

Quote Number: 7790447424 (Ver. 1) Page 6 of 9
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019 Currency: USD
Customer Number: 415270
PO Number:

Ship To: YPSILANTI INTERNATIONAL ELEM SCHL
503 OAK ST
YPSILANTI MI 48198-3888

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846

Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
3	EA	060-2887	060-2887	FUNNEL STAND FOSS COMP	12.40	12.40	37.20
6	EA	060-3349	060-3349	FUNNEL CLEAR PLAS	3.45	3.45	20.70
4	EA	060-3646	060-3646	FEATHERS PKG/80	4.49	3.50	14.00
2	EA	060-4120	060-4120	FILTERS COFFEE FLUTED TYPE PKG/100	3.59	2.80	5.60
19	EA	060-5549	060-5549	FLASHLIGHT SM (AA)	3.99	3.11	59.09
4	EA	060-6250	060-6250	FOOD COLORING GREEN 1 OZ	4.19	3.27	13.08
5	EA	060-6402	060-6402	FOOD COLORING 4 COLORS 1 PKG	7.09	5.53	27.65
4	EA	070-1260	070-1260	GRAVEL 5 LBS	3.99	3.11	12.44
20	EA	070-2272	070-2272	GLUE STICK	2.49	1.94	38.80
6	EA	070-7046	070-7046	GRAVEL MIXED 1 KG	2.99	2.33	13.98
4	EA	070-7057	070-7057	GRAVEL MIXED 5 LBS	4.99	3.89	15.56
1	EA	070-8066	070-8066	GRADUATED CYLINDER 50ML FLX W/BASE PKG/8	33.29	25.97	25.97
1	EA	077-8928	077-8928	GRANITE GRAY PKG/40	14.59	11.38	11.38
1	EA	080-2358	080-2358	HOLDERS PLAS PKG/32	34.49	26.90	26.90
6	EA	100-0450	100-0450	JAR UNBREAKABLE 16 OZ.CLEAR W/LID	3.69	2.88	17.28
4	EA	100-0570	100-0570	JAR PLAS 2-LITER W/HOLES IN LID	9.39	7.32	29.28
1	EA	110-0054	110-0054	KNIFE HOBBY	5.69	4.44	4.44
4	EA	110-0637	110-0637	KNIFE PLAS H-DUTY PKG/8	2.49	1.94	7.76
1	EA	120-1606	120-1606	LABELS WHITE REMOVABLE PKG/252	6.49	5.06	5.06
1	EA	120-1606	120-1606	LABELS WHITE REMOVABLE PKG/252	6.49	5.06	5.06
5	EA	120-1970	120-1970	LIDS FOR 1/4 AND 1/2 L CONTAINERS PKG/5	3.19	2.49	12.45
60	EA	120-2453	120-2453	LID DOME FOR TP9	0.29	0.23	13.80
37	EA	120-2475	120-2475	LABELS 1.5 X 2 IN YELLOW PKG/100	0.29	0.23	8.51
2	EA	120-2937	120-2937	LIDS FOR 9 OZ CUPS PKG/50	9.29	7.25	14.50
1	EA	120-3950	120-3950	LIDS CUP PLAS W/2 HOLES PKG/50	31.19	24.33	24.33
2	EA	120-4675	120-4675	LIDS FOR 9 OZ CUPS PKG/36	7.69	6.00	12.00
2	EA	120-5478	120-5478	LABELS 3"X3" YELLOW PKG/100	0.89	0.69	1.38
16	EA	120-5731	120-5731	LIDS PLAS FOR 250 ML CUPS 10/PKG	3.19	2.49	39.84
2	EA	2012382	2012382	LIMA BEANS 350 G (12.5 OZ) IN CONTAINER	13.89	10.83	21.66
2	EA	120-9956	120-9956	LID PLAS 32/PKG	11.29	8.81	17.62
1	EA	121-3392	121-3392	LIDS FOR 1/4 AND 1/2 LITER CONT PKG/12	5.29	4.13	4.13
54	EA	130-0584	130-0584	MAGNIFIER 3X	1.09	0.85	45.90
10	EA	130-2047	130-2047	MIRROR POCKET 3 1/4 X 2 1/2 IN	1.59	1.24	12.40
10	EA	130-3422	130-3422	MAGNET RING CERAMIC 1 1/8" O.D.	0.69	0.54	5.40
10	EA	130-3543	130-3543	MAGNET-ON-A-POST	1.40	1.40	14.00
12	EA	130-3554	130-3554	MOTOR ELEC 1.5-6 VOLT W/LEADS	3.25	3.25	39.00
16	EA	130-3587	130-3587	MALLET WOODEN XYLOPHONE/EA	1.39	1.08	17.28
10	EA	130-3598	130-3598	MEGAPHONE TAGBOARD	1.40	1.40	14.00
1	EA	130-5699	130-5699	FOSS MIRRORS 2 1/2"X3 1/4" PKG/36	34.29	26.75	26.75
16	EA	130-6359	130-6359	MAGNIFIER 8X LOUPE W/SCALE/EA	7.09	5.53	88.48
1	EA	2012384	2012384	MUNG BEANS 350 G (12.5 OZ) IN CONTAINER	14.99	11.69	11.69
3	EA	131-2274	131-2274	MAGNET RING CERAMIC PKG/36 B-BAG	17.09	13.33	39.99
10	EA	131-6834	131-6834	MINI LOAF PAN /EA	0.89	0.69	6.90
8	EA	140-0354	140-0354	NET DIP FINE 3"	2.29	1.79	14.32
2	EA	140-0937	140-0937	NUTRIENT POWDER HYDROPONIC 19 G	2.29	1.79	3.58
24	EA	150-0729	150-0729	OBJECT SET 2 BEADS AND 2 CORKS	2.69	2.10	50.40
5	EA	160-0587	160-0587	PAPER CONSTR ASSTD PKG/6	3.99	3.11	15.55



A member of the School Specialty Family
P.O. Box 8030
APPLETON WI 54912-8030

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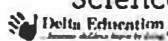
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Quote

Quote Number: 7790447424 (Ver. 1) Page 7 of 9
Quote Effective Date: 14-Jun-2019
Quote Expiration Date: 12-Sep-2019 Currency: USD
Customer Number: 415270
PO Number:

Ship To: YPSILANTI INTERNATIONAL ELEM SCHL
503 OAK ST
YPSILANTI MI 48198-3888

Bill To: YPSILANTI COMMUNITY SCHOOLS
1885 PACKARD RD
YPSILANTI MI 48197-1846



Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
2	EA	160-0719	160-0719	PAPER MAGIC COVER BLACK 18INX9FT ROLL	12.29	9.59	19.18
4	EA	160-0730	160-0730	PAPER DRAWING 8.5"X11" PKG/30	2.49	1.94	7.76
6	EA	160-2413	160-2413	PITCHER 2 QT.W/LID/EA	3.99	3.11	18.66
8	EA	160-2798	160-2798	PLATES PAPER 9" PKG/35	6.09	4.75	38.00
7	EA	160-3777	160-3777	HOLE PUNCH/EA	3.09	2.41	16.87
4	EA	160-4844	160-4844	FILTER PAPER COFFEE PKG/50	4.69	3.66	14.64
8	EA	160-6879	160-6879	PUMP AIR HAND OPERATED	7.89	6.15	49.20
2	EA	160-9200	160-9200	PLANT FOOD LIQ 4 OZ	6.69	5.22	10.44
101	EA	160-9530	160-9530	CLASS CALENDAR LAM 35X50 CM	2.75	2.75	277.75
4	EA	160-9618	160-9618	PIPES RIGID PLAS 15 CM (6") PKG/18	7.59	5.92	23.68
4	EA	160-9629	160-9629	PIPES RIGID PLAS 7.5CM(3")PKG/18	5.69	4.44	17.76
10	EA	161-0014	161-0014	PENCILS W/ERASERS PKG/16	3.79	2.96	29.60
4	EA	161-4018	161-4018	PAPER CONSTR BLACK 10/PKG	2.59	2.02	8.08
2	EA	161-7626	161-7626	PAPER CONSTR BLACK 9X12 PKG/36	3.29	2.57	5.14
2	EA	161-8270	161-8270	CRAFT STICKS PKG/25	2.99	2.33	4.66
2	EA	161-9317	161-9317	PINTO BEANS 350 G (12.5 OZ) IN CONTAINER	10.29	8.03	16.06
4	EA	162-7935	162-7935	PIPES RIGID PLAS LONG 10 CM (4") PKG/18	4.79	3.74	14.96
6	EA	180-1095	180-1095	MARBLE WHITE PKG/5	2.80	2.80	16.80
6	EA	180-1216	180-1216	SANDSTONE GRAY PKG/5	2.35	2.35	14.10
6	EA	180-2305	180-2305	RULER PLAS 12"/30 CM.PKG/4	4.39	3.42	20.52
12	EA	180-2404	180-2404	RAMP ONE PC	2.98	2.98	35.76
6	EA	180-2987	180-2987	CALCITE- LARGE 1.5"-2" PKG/5	4.80	4.80	28.80
1	EA	180-3251	180-3251	GRANITE PINK 1 1/2"-2" PKG/5	4.95	4.95	4.95
5	EA	2006429	2006429	ROCK SALT (HALITE) 454 G (16 OZ)	10.29	8.03	40.15
12	EA	180-4472	180-4472	RAMP CRDBD 18"X12"	0.99	0.77	9.24
1	EA	180-4615	180-4615	BASALT PKG/72	8.29	6.47	6.47
1	EA	180-4637	180-4637	SCORIA PKG/72	8.49	6.62	6.62
1	EA	180-4648	180-4648	TUFF PKG/72	8.79	6.86	6.86
2	EA	180-4659	180-4659	R-BANDS #8 PKG/200	2.09	1.63	3.26
3	EA	180-5660	180-5660	BASALT 3/4"-1" PKG/10	4.10	4.10	12.30
3	EA	180-7145	180-7145	RAIN GAUGE	8.19	6.39	19.17
3	EA	180-7772	180-7772	MINERALS MAGNETITE ILMENITE SM.96 G	2.80	2.80	8.40
6	EA	181-0233	181-0233	RULER WOODEN 12" 8/PKG	6.09	4.75	28.50
2	EA	181-0691	181-0691	RICE 350 G (12.5 OZ) IN CONTAINER	12.19	9.51	19.02
2	EA	190-0337	190-0337	SAND FINE BROWN 2 LBS	2.49	2.49	4.98
1	EA	190-0381	190-0381	SANDPAPER MED 80 GRIT PKG/5	8.39	6.54	6.54
2	EA	190-1217	190-1217	SEEDS BARLEY 1 OZ.1 PKG	1.09	0.85	1.70
3	EA	190-1228	190-1228	SEEDS BUSH BEAN 2 1/4 OZ.1 PKG	2.09	1.63	4.89
2	EA	190-1283	190-1283	SEEDS CLOVER 1 PKG	1.39	1.08	2.16
2	EA	190-1294	190-1294	SEEDS CORN 1 PKG	1.69	1.32	2.64
4	EA	190-1338	190-1338	SEEDS MARGOLD 1 PKG	1.19	0.93	3.72
5	EA	190-1525	190-1525	SEEDS PEA LAXTON PROGRESS 1 PKG	1.19	0.93	4.65
3	EA	190-1613	190-1613	SEEDS CORN POPPING 8.8 G	1.89	1.47	4.41
2	EA	190-1635	190-1635	SEEDS RADISH RED 1 PKG	1.49	1.16	2.32
3	EA	190-1701	190-1701	SEEDS SUNFLOWER 18 G 1 PKG	2.69	2.10	6.30
6	EA	190-3472	190-3472	SOLAR CELL WITH LEAD WIRES /EA	16.79	13.10	78.60
16	EA	2013264	2013264	CRAFT STICKS PK/50	4.10	4.10	65.60

Quote

Quote Number: 7790447424 (Ver. 1) Page 8 of 9
 Quote Effective Date: 14-Jun-2019
 Quote Expiration Date: 12-Sep-2019 Currency: USD
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Ship To: YPSILANTI INTERNATIONAL ELEM SCHL
 503 OAK ST
 YPSILANTI MI 48198-3888

Bill To: YPSILANTI COMMUNITY SCHOOLS
 1885 PACKARD RD
 YPSILANTI MI 48197-1846

Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
4	EA	190-5947	190-5947	TONGUE DEPRESSORS.PKG/100	6.09	4.75	19.00
13	EA	190-6497	190-6497	STRAWS JUMBO P/50	2.09	1.63	21.19
6	EA	190-9731	190-9731	SYRINGE 50 ML W/TACTILE INDICATOR	4.90	4.90	29.40
4	EA	190-9764	190-9764	SPACERS PLAS PKG/50	3.89	3.03	12.12
2	EA	190-9775	190-9775	SPONGES APP.2.25"X2.75" PKG/8	7.49	5.84	11.68
24	EA	191-1106	191-1106	SPOON MEASURING 5 ML 3" LENGTH	0.49	0.38	9.12
6	EA	191-1117	191-1117	SALT KOSHER 310 G	9.29	7.25	43.50
3	EA	191-1469	191-1469	STRING MED WEIGHT 100'	1.40	1.40	4.20
6	EA	191-1491	191-1491	MOUNTAIN FOAM W/DOWEL	7.55	7.55	45.30
3	EA	191-3515	191-3515	SPOONS 1 ML (1/4 TSP) PKG/8	6.79	5.30	15.90
11	EA	191-4582	191-4582	STRING COTTON 4 PLY WHITE 320 YD/EA	3.09	2.41	26.51
2	EA	191-4604	191-4604	STRAWS SUPER JUMBO PKG/50	3.09	2.41	4.82
3	EA	191-4857	191-4857	STICKS CRAFT 11 CM W/2 HOLES PKG/20	3.40	3.40	10.20
16	EA	191-5891	191-5891	SCREEN SM MESH 15 CM SQ (6")	1.90	1.90	30.40
6	EA	191-5902	191-5902	SCREEN MED MESH 15 CM SQ(6")	2.10	2.10	12.60
12	EA	191-6012	191-6012	SCREENS 3 MESHES S/3	5.85	5.85	70.20
2	EA	191-6023	191-6023	GEOMETRIC SHAPES FELT YELLOW 6/SET PKG/2	5.45	5.45	10.90
1	EA	191-6265	191-6265	SCREWS METAL PKG/40	19.99	15.59	15.59
4	EA	191-6562	191-6562	STRAWS FLEXIBLE PKG/100	3.69	2.88	11.52
24	EA	191-7101	191-7101	SCISSORS STU/EA	5.19	4.05	97.20
2	EA	2012959	2012959	SEEDS OATS 2 OZ	5.69	4.44	8.88
6	EA	2012957	2012957	SEEDS RYE GRASS 4 OZ	6.19	4.83	28.98
4	EA	2012958	2012958	SEEDS WHEAT 2 OZ	5.99	4.67	18.68
2	EA	191-7156	191-7156	SEEDS BRASSICA RAPA PKG/200	74.79	58.34	116.68
2	EA	2012960	2012960	SEEDS ALFALFA 4 OZ	8.99	7.01	14.02
1	EA	191-7750	191-7750	SHELLS ASSTD PKG/200	32.59	25.42	25.42
4	EA	191-8960	191-8960	STOPPERS FOSS #3 2-HOLE PKG/9	11.89	9.27	37.08
1	EA	192-0775	192-0775	SAND UNWASHED W/SILT 2.3 KG /EA	3.99	3.11	3.11
7	EA	192-3591	192-3591	SPOONS PLAS 10/PKG	4.29	3.35	23.45
5	EA	192-3602	192-3602	SPOONS STEEL 8/PKG	8.09	6.31	31.55
4	EA	192-3657	192-3657	SCOOPS 25 ML 6/PKG	5.59	4.36	17.44
1	EA	192-3701	192-3701	SANDPAPER FINE 150 GRIT PKG/5	7.39	5.76	5.76
2	EA	192-3712	192-3712	SANDPAPER COARSE 50 GRIT PKG/5	10.49	8.18	16.36
7	EA	192-4251	192-4251	STRAWS SUPER JUMBO PKG/50	2.69	2.10	14.70
4	EA	192-5890	192-5890	SALT KOSHER 3 LBS	7.59	5.92	23.68
2	EA	192-6275	192-6275	SHEETS COLOR BOX A AND B PKG/10	15.40	15.40	30.80
3	EA	192-8802	192-8802	SPOON PLAS H-DUTY PKG/36	4.39	3.42	10.26
2	EA	193-0308	193-0308	SYRINGE 30 CC PKG/16	29.69	23.16	46.32
4	EA	193-1944	193-1944	SPONGES CELLULOSE 10X15 CM PKG/5	8.89	6.93	27.72
4	EA	193-6614	193-6614	SEEDS SUNFLOWER RAW 7OZ /PKG	9.69	7.56	30.24
1	EA	200-0261	200-0261	TAPE DUCT 2"X20 YD 1 ROLL	5.69	4.44	4.44
10	EA	200-0371	200-0371	TAPE MASKING 1" ROLL	2.89	2.25	22.50
20	EA	200-0668	200-0668	TEASPOON METAL	1.09	0.85	17.00
1	EA	200-1537	200-1537	TIES WIRE 4 IN PKG/50	2.09	1.63	1.63
2	EA	200-1966	200-1966	PAPER TOWELS ROLL	4.09	3.19	6.38
4	EA	200-2516	200-2516	ICE CUBE TRAY	2.89	2.25	9.00
4	EA	200-4618	200-4618	TAPE DUCT 2"X10' 1 ROLL EA	2.89	2.25	9.00

Quote

Quote Number: 7790447424 (Ver. 1) Page 9 of 9
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YPSILANTI MI 48197-1846

Quantity	UOM	Quoted Item	Our Item (if different)	Description	Unit Price	Net Price	Extended Price
2	EA	200-4630	200-4630	TUNING FORKS S/2	22.79	17.78	35.56
6	EA	200-4936	200-4936	TRAY CAFETERIA PLAS	5.39	4.20	25.20
6	EA	200-5024	200-5024	TUBING VINYL 1/4" X 3/8" X 12"	1.65	1.65	9.90
6	EA	200-5035	200-5035	TUBING VINYL 1/4" X 3/8" X 6"	1.50	1.50	9.00
2	EA	200-6872	200-6872	TRANSP SCREEN	2.50	2.50	5.00
1	EA	200-6905	200-6905	TOOTHPASTE TUBE 6 OZ	7.79	6.08	6.08
1	EA	200-6960	200-6960	TUBING VINYL 1/4"X3/8"X2" PKG/40	8.79	6.86	6.86
1	EA	200-7070	200-7070	TRIANGLES PLAS PKG/40	16.69	13.02	13.02
4	EA	200-7411	200-7411	TAPE REMOVABLE 3/4 X 1296 IN	11.99	9.35	37.40
1	EA	200-7499	200-7499	TOP DOODLETOP SINGLE	5.29	4.13	4.13
2	EA	200-7675	200-7675	THERMOMETER FOSS DEMO	17.00	17.00	34.00
9	EA	200-9743	200-9743	TAPE MEASURING 100 CM FOSS	0.80	0.80	7.20
12	EA	201-1327	201-1327	THERMOMETER CELSIUS	5.09	3.97	47.64
2	EA	201-8966	201-8966	TUBING FLEXIBLE PLAS 45CM (18IN) PKG/10	5.49	4.28	8.56
107	EA	220-0824	220-0824	VIAL 12 DRAM W/CAP	0.29	0.23	24.61
4	EA	220-1275	220-1275	VOLUME TUBE COMP	8.95	8.95	35.80
64	EA	220-2034	220-2034	VIAL 7 DRAM W/CAP	1.79	1.40	89.60
5	EA	221-4123	221-4123	VIALS 12 DRAM W/CAPS 20/PKG	8.29	6.47	32.35
4	EA	222-0500	222-0500	VIALS SOFT 50-ML W/CAPS 20/PKG	76.29	59.51	238.04
1	EA	230-2365	230-2365	WATER SOURCE FLOOD PKG/8	10.35	10.35	10.35
1	EA	230-2376	230-2376	WATER SOURCE STD PKG/8	10.30	10.30	10.30
1	EA	230-3157	230-3157	WOOD SLAB ASPEN CROSS-CUT W/BARK	6.29	4.91	4.91
1	EA	230-3344	230-3344	WIRE 14 GAUGE 5" PKG/40	14.19	11.07	11.07
2	EA	230-3487	230-3487	WOOD PC THIN PKG/300	15.69	12.24	24.48
1	EA	230-3498	230-3498	WOOD BASSWOOD SAMPLES PKG/36	16.29	12.71	12.71
2	EA	230-3509	230-3509	WOOD BASSWOOD FOR SANDING PKG/36	16.29	12.71	25.42
1	EA	230-3510	230-3510	WOOD PARTICLEBOARD PKG/36	12.09	9.43	9.43
1	EA	230-3520	230-3520	WOOD PINE SAMPLES PKG/36	12.09	9.43	9.43
1	EA	230-3542	230-3542	WOOD PLYWOOD SAMPLES PKG/36	15.89	12.39	12.39
6	EA	230-3685	230-3685	WOOD PLYWOOD 1/4"X2 1/2"X3/4" PKG/5	3.89	3.03	18.18
4	EA	250-0189	250-0189	YARN YELLOW RUG SKEIN 60 YDS	3.79	2.96	11.84
2	EA	250-0332	250-0332	YARN BLUE RUG SKEIN 60 YDS	3.79	2.96	5.92
2	EA	250-0420	250-0420	YARN, WHITE BULKY, 1 SKEIN	7.19	5.61	11.22
2	EA	250-0596	250-0596	YEAST 1 LB/PKG	10.69	8.34	16.68
2	EA	270-4063	270-4063	LM CARD FOSS 25 PILLBGS.25 SOWBGS.1	54.95	54.95	109.90
1	EA	270-4129	270-4129	LM CARD FOSS INSECT PAINTED LADY LARV/EA	37.95	37.95	37.95
1	EA	LIVE	LIVE	LIVE MATERIAL CHARGE	0.00	30.00	30.00
						Taxes:	\$0.00
						Shipping/Handling:	\$728.93
						Total:	\$12,907.03

Enclosure #6

APPROVAL OF PURCHASE, IQWST Science/SASC LLC dba Activate Learning

Meeting of 7/31/2019

Presented by Dr. Carlos Lopez

Prepared by Paula Gutzman

☐ Discussion ☒ Action – Roll Call ☐ Action – Voice Ayes _____ Nays _____		Brenda Meadows	Gillian Ream Gainsley	Ellen Champagne	Sharon Lee	Meredith Schindler	Maria Sheler- Edwards	Celeste Hawkins
	1 st /2 nd							
	Aye							
	Nay							
	Abstain							

Rationale/Background Information

The attached 2019/20 Estimate is for the purchase of middle school science materials and resources for Grades 6-8. The total cost for 2019/20 is \$20,711.13, as per the presented Estimate dated June 4, 2019. The Proposed Motion below includes a dollar amount that has been rounded up to the next dollar.

Proposed Motion

" move that the Board of Education approve the purchase of the 2019/20 IQWST/Activate Learning middle school science materials, as per the attached Estimate for a cost of \$20,712."

Budget Impact: ☐ None ☒ As follows:

31A Funds: \$20,711.13

Attachments:

☒ Enclosed ☐ Issue Study Enclosed ☐ To Be Distributed at Meeting ☐ None

IQWST

v2.0.5

ACTIVATE IMPORT

Please make PO's payable to
SASC, LLC d/b/a Activate Learning
44 Amogerone Crossway #7862
Greenwich, CT 06836
FAX: 203.848.6963

Date: 6/4/2019
School Name:
Valid Until: 9/2/2019

IQWST - 6-8

Bill To		Ship To
Name		MariGoodrich
Address		Ypsilanti Community Schools 1885 Packard Road Ypsilanti, MI 48197
Email		mgoodrich2@ycschools.us
Phone		734-478-5986
Fax		

Shipping	Requested Delivery Date

Item #	Description	Quantity	Unit Price	Line Total
ES1-SE8-V205	SE - ES1 - How Does Water Shape Our World?	28	\$ 40.15	\$ 1,124.20
LS3-SE8-V205	SE - LS3 - Why Do Organisms Look the Way They Do?	26	\$ 40.15	\$ 1,043.90
V2-IDE-T4U-1	Interactive Digital Edition, Teacher with 4 Units, 1 Year	6	\$ 80.00	\$ 480.00
V2-IDE-S4U-1	Interactive Digital Edition, Student with 4 Units, 1 Year	600	\$ 14.40	\$ 8,640.00
PL01	Portal License, Teacher	6	\$ 5.00	\$ 30.00
PL03	Portal License, Student	600	\$ 2.00	\$ 1,200.00
	Portal Discount	1		\$ (1,230.00)
ES1-RK128-V205	Refill Kit - 128 Students ES1 - How Does Water Shape Our World?	2	\$ 377.89	\$ 755.78
ES2-RK128-V205	Refill Kit - 128 Students ES2 - What Makes the Weather Change?	2	\$ 99.18	\$ 198.36
IC1-RK128-V205	Refill Kit - 128 Students IC1 - How Can I Smell Things from a Distance?	4	\$ 288.81	\$ 1,155.24
IC2-RK128-V205	Refill Kit - 128 Students IC2 - How Can I Make New Stuff from Old Stuff?	2	\$ 1,022.10	\$ 2,044.20
IC3-RK128-V205	Refill Kit - 128 Students IC3 - How Does Food Provide My Body with Energy?	2	\$ 489.09	\$ 978.18
LS1-RK128-V205	Refill Kit - 128 Students LS1 - Where Have All the Creatures Gone?	2	\$ 336.91	\$ 673.82
LS2-RK128-V205	Refill Kit - 128 Students LS2 - What Is Going On Inside Me?	2	\$ 520.53	\$ 1,041.06
LS3-RK128-V205	Refill Kit - 128 Students LS3 - Why Do Organisms Look the Way They Do?	2	\$ 408.23	\$ 816.46
PS1-RK128-V205	Refill Kit - 128 Students PS1 - Can I Believe My Eyes?	2	\$ 76.69	\$ 153.38

PS2-RK128-V205	Refill Kit - 128 Students PS2 - Why Do Some Things Stop While Others Keep Going?	2	\$ 182.32	\$ 364.64
	PS3, Move, does not have a refill kit	2	\$ -	\$ -
PDDAY	Professional Development, 1 day	1	\$ 2,200.00	\$ -

Notes:	Portal Discount		SUBTOTAL	\$ 19,469.22
				\$0.00

Estimate Valid Until:

Shipping \$ 1,241.91
Total \$ 20,711.13

9/2/2019

Enclosure #7
APPROVAL OF PURCHASE, Cengage Learning
Meeting of 7/31/2019
Presented by Dr. Carlos Lopez
Prepared by Paula Gutzman

☐ Discussion ☒ Action – Roll Call ☐ Action – Voice Ayes _____ Nays _____		Brenda Meadows	Gillian Ream Gainsley	Ellen Champagne	Sharon Lee	Meredith Schindler	Maria Sheler-Edwards	Celeste Hawkins
	1 st /2 nd							
	Aye							
	Nay							
	Abstain							

Rationale/Background Information

The attached 2019/20 Cengage Learning Price Quotes include the purchase of Big Ideas Math and print resources for Grades 6-12. The total cost for 2019/20 is \$25,669.50:

#1: Price Quote #3706075 | \$11,259.00

#2: Price Quote #3716137 | \$14,410.50

TOTAL:

\$25,669.50 (rounded up in motion below)

Proposed Motion

“ move that the Board of Education approve the attached two Cengage Learning price quotes for purchase, for a total amount of \$25,670 for 2019/20.”

Budget Impact: ☐ None ☒ As follows:

General Fund: \$25,669.50

Attachments:

☒ Enclosed ☐ Issue Study Enclosed ☐ To Be Distributed at Meeting ☐ None

Confidential Price Quote (3706075)

Submit Customer Purchase Order Here

6/24/2019

Pricing on this Proposal Guaranteed: 9/16/2019

Presented To: Linda Kuzon, lkuzon4@yoschools.us

Prepared By: Eric Spicer, (517) 755-9228, eric.spicer@cengage.com

As of 2013
YPSILANTI COMMUNITY SCHOOLS
"new name" i please
change
your
records

SHIP TO: Ypsilanti Pub School
District
Linda Kuzon
1885 Packard Rd
Ypsilanti, MI 48197
USA

BILL TO: Ypsilanti Pub School
District
Linda Kuzon
1885 Packard Rd
Ypsilanti, MI 48197
USA

Cengage Learning
ATTN: Order Fulfillment
10650 Toebben Drive
Independence, KY 41051
(800) 354-9706
<http://NGL.Cengage.com/CustomerSupport>

Quoted Products: Math/6-8 - SJ, 1yr

Qty	Update Qty	Product	Price	Quoted Price	Total
224	☐	Big Ideas Math: Modeling Real Life - Grade 6 Student Journal (1-year) Larson 1st Edition [K12, 2019] 9781642080810 / 1642080810	\$13.00	\$13.00	\$2,912.00
177	☐	Big Ideas Math: Modeling Real Life - Grade 7 Student Journal (1-year) Larson 1st Edition [K12, 2019] 9781642081251 / 1642081256	\$13.00	\$13.00	\$2,301.00
202	☐	Big Ideas Math: Modeling Real Life - Grade 8 Student Journal (1-year) Larson 1st Edition [K12, 2019] 9781642081695 / 1642081698	\$13.00	\$13.00	\$2,626.00
100	☐	Big Ideas Math: Modeling Real Life Common Core - Grade 6 Student Edition Larson 1st Edition [K12, 2019] 9781642085853 / 1642085855	\$75.00	\$0.00	FREE
100	☐	Big Ideas Math: Modeling Real Life Common Core - Grade 8 Student Edition Larson 1st Edition [K12, 2019] 9781642086737 / 1642086738	\$75.00	\$0.00	FREE
100	☐	Big Ideas Math: Modeling Real Life Common Core - Grade 7 Student Edition Larson 1st Edition [K12, 2019] 9781642086294 / 1642086290	\$75.00	\$0.00	FREE
2	☐	Big Ideas Math: Modeling Real Life Common Core - Grade 8 Teacher Resource Package (1-year) Larson 1st Edition [K12, 2019] 9781642087116 / 1642087114	\$570.00	\$570.00	\$1,140.00
2	☐	Big Ideas Math: Modeling Real Life Common Core - Grade 6 Teacher Resource Package (1-year) Larson 1st Edition [K12, 2019] 9781642086232 / 1642086231	\$570.00	\$570.00	\$1,140.00
2	☐	Big Ideas Math: Modeling Real Life Common Core - Grade 7 Teacher Resource Package (1-year) Larson 1st Edition [K12, 2019] 9781642086676 / 1642086673	\$570.00	\$570.00	\$1,140.00

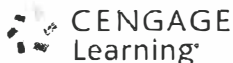
Sub-Total: \$11,259.00

+ Estimated Shipping and/or Process Fee: \$0.00

TOTAL: \$11,259.00

Total Savings: \$22,500.00

Submit Customer Purchase Order Here



Pre-Calc (Digital)

HS

Confidential Price Quote (3716137)

Submit Customer Purchase Order Here

6/4/2019

Pricing on this Proposal Guaranteed: 9/15/2019

Presented To: Jessica Krueger, jkrueger5@ycschools.us

Prepared By: Karen Everts, (517) 896-3473, karen.everts@cengage.com

SHIP TO: Ypsilanti High School

Jessica Krueger
2095 Packard Rd
Ypsilanti, MI 48197
USA

BILL TO: Ypsilanti High School

Jessica Krueger
2095 Packard Rd
Ypsilanti, MI 48197
USA

Cengage Learning

ATTN: Order Fulfillment

10650 Toebben Drive

Independence, KY 41051

(800) 354-9706

<http://NGL.Cengage.com/CustomerSupport>

Quoted Products: Math Pre Calc STEM

Qty	Update Qty	Product	Price	Quoted Price	Total
75		Bundle: Precalculus with Limits: A Graphing Approach, 8th Student Edition + WebAssign (6-year access) Larson/Battaglia 8th Edition [K12, 2020] 9780357078624 / 0357078624	\$184.75	\$184.75	\$13,856.25
1		Precalculus with Limits: A Graphing Approach 8th, Testbanks Larson 8th Edition [K12, 2020] 9780357022047 / 0357022041	\$25.00	\$0.00	FREE
1		Precalculus with Limits: A Graphing Approach 8th, Lesson Plans Larson 8th Edition [K12, 2020] 9780357022054 / 035702205X	\$25.00	\$0.00	FREE
1		Precalculus with Limits: A Graphing Approach 8th, Complete Solutions Manual Larson 8th Edition [K12, 2020] 9780357022009 / 0357022009	\$32.50	\$0.00	FREE
1		Precalculus with Limits: A Graphing Approach 8th, Teacher's Edition Larson 8th Edition [K12, 2020] 9780357021996 / 0357021991	\$189.00	\$0.00	FREE

Sub-Total: \$13,856.25

+ Estimated Shipping and/or Process Fee: \$554.25

TOTAL: \$14,410.50

Total Savings: \$271.50

Submit Customer Purchase Order Here

Enclosure #8
APPROVAL OF PURCHASE, TCI
Meeting of 7/31/2019
Presented by Dr. Carlos Lopez
Prepared by Paula Gutzman

☐ Discussion ☒ Action – Roll Call ☐ Action – Voice Ayes _____ Nays _____		Brenda Meadows	Gillian Ream Gainsley	Ellen Champagne	Sharon Lee	Meredith Schindler	Maria Sheler-Edwards	Celeste Hawkins
	1 st /2 nd							
	Aye							
	Nay							
	Abstain							

Rationale/Background Information

The attached 2019/20 TCI Quotes include the purchase of Social Studies materials and placard resources for Grades 4-12. The total cost for 2019/20 is \$20,525.45:

- #1: Teacher Subscription Quote | \$3,220.80
- #2: Student Subscriptions | \$525.00
- #3: Erickson Interactive Notebook | \$1,249.50
- #4: Estabrook Interactive Notebook | \$2,138.85
- #5: Holmes Interactive Notebook | \$948.15
- #6: YIES Interactive Notebook | \$948.15
- #7: AC-Tech | \$315.00
- #8: STEMM | \$315.00
- #9: ACCE | \$315.00
- #10: YCMS | \$4,331.25
- #11: Mapping Labs | \$313.95
- #12: Grade 4 Teacher Subscription | \$2,952.40
- #13: Teacher Subscription | \$2,952.40

TOTAL: \$20,525.45 (rounded up in motion below)

Proposed Motion

“ move that the Board of Education approve the 2019/20 TCI purchase, as per the attached Quotes at a cost of \$20,526.”

Budget Impact: ☐ None ☒ **As follows:**

General Fund: \$20,525.45

Attachments:

☒ **Enclosed** ☐ **Issue Study Enclosed** ☐ **To Be Distributed at Meeting** ☐ **None**

3 yr Teacher subscription for 11 teachers



Thank you for your interest in TCI products. Quotes generated online through our website are not stored or available for TCI employees to access and/or view. Please contact Customer Support at info@teachtc.com or 800-497-6138 if you have any questions or if we can provide you with further assistance.

Quote date: 6/10/2019

Email Address: lkuzon@yoschools.us

	Quantity	Price	Extended Price
Teacher Subscription	12	\$244.00	\$2928.00

Duration:: 3 Years

Social Studies Alive! Regions of Our Country © 2016

ISBN: N/A

Item Number: 7417-03

Subtotal	\$2928.00
Standard Shipping and Handling ¹	\$TBD
Sales Tax ²	\$TBD
Total	\$2928.00

SSL Certificates

And now for the fine print.

Shipping¹: TCI ships all in-stock non-subscription items to continental U.S. locations at 5% of the order subtotal or \$5.00 minimum. Technology items do not require a shipping or handling fee. Non-subscription items can be shipped to any U.S. location by 2-day air service at the rate of 8% of order subtotal or \$10.00 minimum. Exception: science Materials Kits cannot be expedited. All non-subscription orders shipped to Alaska or Hawaii will be sent via 2-day air service at 8% of the order subtotal or \$10.00 minimum. Please call for a price quote for shipping science Materials Kits to these locations. TCI requires 1-3 business days to process all orders, in addition to the time in transit. Delivery dates are not guaranteed. TCI cannot ship to P.O. Box addresses, including APO and FPO addresses. Call Customer Support for international shipping options. All orders ship FOB shipping point.

Sales Tax²: Sales tax will be applied as appropriate to CA, FL, IL, KY, MI, MO, OH, TX, VA, and WA orders. Our payment terms are net 30 days from invoice date. **Tax Exempt Status:** Have a tax exempt certificate on file with us? You don't need to do a thing. We'll review your order and automatically remove any sales tax. If you haven't ordered with us before and are tax-exempt, please email us at info@teachtc.com with your school/district tax exempt certificate. Per the State Board of Equalization, TCI is unable to extend a district's exemption status to an individual paying by personal credit card or personal check, even if the purchase is for the benefit of the school.

Payments: All orders must be accompanied by a form of payment. We accept district and school purchase orders. Individual or personal orders must be prepaid by credit card, check, or money order.

X.10 292.80
\$3220.80
To pay



YPSILANTI
COMMUNITY SCHOOLS

Linda Kuzon <lkuzon4@ycschools.us>

Student Subscriptions - EL

TCI - Quote

info@teachtci.com <system@sent-via.netsuite.com>

Fri, May 31, 2019 at 11:22 AM

Reply-To: messages.1312783.2210552.17b84b7254@messages.na1.netsuite.com

To: lkuzon@ycschools.us



Yippee! lkuzon@ycschools.us sent you a message from TCI.
EL Student Subscription- YCHS

We can't wait to make learning fun and memorable. Once you are ready to buy, please visit
<http://shop.teachtci.com> to place your order.

Quote Date: 5/31/2019

Item Name	Program Name	Item #	Qty	Unit Price
Student Subscription	History Alive! World Connections (c) 2013 Student Subscription	9466-01	11	\$319.00
Student Subscription	Econ Alive! The Power to Choose (c) 2015 Student Subscription	0458-01	6	\$156.00
Subtotal				\$475.00
Shipping ¹				\$NaN
Sales Tax ²				TBD
Total				\$475.00

And now for the fine print.

Shipping¹: TCI ships all in-stock items for regular domestic orders at the current rate of 5% of the order subtotal or \$5.00 minimum. Packages shipped to Alaska or Hawaii will be sent via 2-day air service at the current rate of 8% of the order subtotal or \$10.00 minimum. Orders can be shipped to any domestic location by 2-day air service at the rate of 8% of order subtotal or \$10.00 minimum. TCI requires 1-3 business days to process all orders, in addition to the time in transit. Delivery dates are not guaranteed. TCI cannot ship to P.O. Box addresses, including APO and FPO addresses. Call Customer Support for international shipping options. All orders ship FOB shipping point.

Sales Tax²: Sales tax will be applied as appropriate to CA, FL, IL, IN, KY, MI, MO, NJ, TX, VA, and WA orders. Our payment terms are net 30 days from invoice date. **Tax Exempt Status:** Have a tax exempt certificate on file with us? You don't need to do a thing. We'll review your order and automatically remove any sales tax. If you haven't ordered with us before and are tax-exempt, please email us at info@teachtci.com with your

school/district tax exempt certificate. Per the State Board of Equalization, TCI is unable to extend a district's exemption status to an individual paying by personal credit card or personal check, even if the purchase is for the benefit of the school.

Payments: All orders must be accompanied by a form of payment. We accept district and school purchase orders. Individual or personal orders must be prepaid by credit card, check, or money order.

Quote Details: Quotes generated online through our website are not stored or available for TCI employees to access and/or view. This quote is not an offer. Prices are subject to change at any time. Please contact Customer Support at 800-497-6138 if you have any questions—we'd love to talk to you. Peruse our FAQs if you have any purchasing questions.

Web: www.teachtci.com

Ph: 800-497-6138

Fax: 800-343-6828

Mail: TCI, P.O. Box 1327, Rancho Cordova, CA 95741

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This email was sent to
lkuzon@yoschools.us



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COMMUNITY SCHOOLS

Linda Kuzon <lkuzon4@ycschools.us>

Interactive Notebooks - Erickson

TCI - Quote

info@teachtci.com <system@sent-via.netsuite.com>

Fri, May 31, 2019 at 11:30 AM

Reply-To: messages.1312783.2210553.e7ca417fcc@messages.na1.netsuite.com

To: lkuzon@ycschools.us



Yippee! lkuzon@ycschools.us sent you a message from TCI.
Erickson- Interactive Notebook

We can't wait to make learning fun and memorable. Once you are ready to buy, please visit
<http://shop.teachtci.com> to place your order.

Quote Date: 5/31/2019

Item Name	Program Name	Item #	Qty	Unit Price
Print Interactive Student Notebook	Social Studies Alive! America's Past Interactive Student Notebook	995-4	90	\$630.00
Print Interactive Student Notebook	Social Studies Alive! Regions of Our Country (c) 2016 Interactive Student Notebook	744-8	80	\$560.00
Subtotal				\$1190.00
Shipping ¹				\$59.50
Sales Tax ²				TBD
Total				\$1249.50

And now for the fine print.

Shipping¹: TCI ships all in-stock items for regular domestic orders at the current rate of 5% of the order subtotal or \$5.00 minimum. Packages shipped to Alaska or Hawaii will be sent via 2-day air service at the current rate of 8% of the order subtotal or \$10.00 minimum. Orders can be shipped to any domestic location by 2-day air service at the rate of 8% of order subtotal or \$10.00 minimum. TCI requires 1-3 business days to process all orders, in addition to the time in transit. Delivery dates are not guaranteed. TCI cannot ship to P.O. Box addresses, including APO and FPO addresses. Call Customer Support for international shipping options. All orders ship FOB shipping point.

Sales Tax²: Sales tax will be applied as appropriate to CA, FL, IL, IN, KY, MI, MO, NJ, TX, VA, and WA orders. Our payment terms are net 30 days from invoice date. **Tax Exempt Status:** Have a tax exempt certificate on file with us? You don't need to do a thing. We'll review your order and automatically remove any sales tax. If you haven't ordered with us before and are tax-exempt, please email us at info@teachtci.com with your



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COMMUNITY SCHOOLS

Linda Kuzon <lkuzon4@ycschools.us>

Interactive Notebooks - Estabrook

TCI - Quote

info@teachtci.com <system@sent-via.netsuite.com>

Fri, May 31, 2019 at 11:33 AM

Reply-To: messages.1312783.2210554.d765b85c64@messages.na1.netsuite.com

To: lkuzon@ycschools.us



Yippee! lkuzon@ycschools.us sent you a message from TCI.
Estabrook- Interactive Notebooks

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<http://shop.teachtci.com> to place your order.

Quote Date: 5/31/2019

Item Name	Program Name	Item #	Qty	Unit Price
Print Interactive Student Notebook	Social Studies Alive! America's Past Interactive Student Notebook	995-4	146	\$1022.00
Print Interactive Student Notebook	Social Studies Alive! Regions of Our Country (c) 2016 Interactive Student Notebook	744-8	145	\$1015.00
Subtotal				\$2037.00
Shipping ¹				\$101.85
Sales Tax ²				TBD
Total				\$2138.85

And now for the fine print.

Shipping¹: TCI ships all in-stock items for regular domestic orders at the current rate of 5% of the order subtotal or \$5.00 minimum. Packages shipped to Alaska or Hawaii will be sent via 2-day air service at the current rate of 8% of the order subtotal or \$10.00 minimum. Orders can be shipped to any domestic location by 2-day air service at the rate of 8% of order subtotal or \$10.00 minimum. TCI requires 1-3 business days to process all orders, in addition to the time in transit. Delivery dates are not guaranteed. TCI cannot ship to P.O. Box addresses, including APO and FPO addresses. Call Customer Support for international shipping options. All orders ship FOB shipping point.

Sales Tax²: Sales tax will be applied as appropriate to CA, FL, IL, IN, KY, MI, MO, NJ, TX, VA, and WA orders. Our payment terms are net 30 days from invoice date. **Tax Exempt Status:** Have a tax exempt certificate on file with us? You don't need to do a thing. We'll review your order and automatically remove any sales tax. If you haven't ordered with us before and are tax-exempt, please email us at info@teachtci.com with your



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Linda Kuzon <lkuzon4@ycschools.us>

Interactive Notebooks - Holmes

TCI - Quote

info@teachtci.com <system@sent-via.netsuite.com>

Fri, May 31, 2019 at 11:36 AM

Reply-To: messages.1312783.2210556.354113435e@messages.na1.netsuite.com

To: lkuzon@ycschools.us



Yippee! lkuzon@ycschools.us sent you a message from TCI.
Holmes- Interactive Notebook

We can't wait to make learning fun and memorable. Once you are ready to buy, please visit
<http://shop.teachtci.com> to place your order.

Quote Date: 5/31/2019

Item Name	Program Name	Item #	Qty	Unit Price
Print Interactive Student Notebook	Social Studies Alive! America's Past Interactive Student Notebook	995-4	64	\$448.00
Print Interactive Student Notebook	Social Studies Alive! Regions of Our Country (c) 2016 Interactive Student Notebook	744-8	65	\$455.00
Subtotal				\$903.00
Shipping ¹				\$45.15
Sales Tax ²				TBD
Total				\$948.15

And now for the fine print.

Shipping¹: TCI ships all in-stock items for regular domestic orders at the current rate of 5% of the order subtotal or \$5.00 minimum. Packages shipped to Alaska or Hawaii will be sent via 2-day air service at the current rate of 8% of the order subtotal or \$10.00 minimum. Orders can be shipped to any domestic location by 2-day air service at the rate of 8% of order subtotal or \$10.00 minimum. TCI requires 1-3 business days to process all orders, in addition to the time in transit. Delivery dates are not guaranteed. TCI cannot ship to P.O. Box addresses, including APO and FPO addresses. Call Customer Support for international shipping options. All orders ship FOB shipping point.

Sales Tax²: Sales tax will be applied as appropriate to CA, FL, IL, IN, KY, MI, MO, NJ, TX, VA, and WA orders. Our payment terms are net 30 days from invoice date. **Tax Exempt Status:** Have a tax exempt certificate on file with us? You don't need to do a thing. We'll review your order and automatically remove any sales tax. If you haven't ordered with us before and are tax-exempt, please email us at info@teachtci.com with your



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Linda Kuzon <lkuzon4@ycschools.us>

Interactive Notebooks - YIES

TCI - Quote

info@teachtci.com <system@sent-via.netsuite.com>

Fri, May 31, 2019 at 12:38 PM

Reply-To: messages.1312783.2210663.1cbda8acb4@messages.na1.netsuite.com

To: lkuzon@ycschools.us



Yippee! lkuzon@ycschools.us sent you a message from TCI.

YIES- Interactive Student Notebook

We can't wait to make learning fun and memorable. Once you are ready to buy, please visit <http://shop.teachtci.com> to place your order.

Quote Date: 5/31/2019

Item Name	Program Name	Item #	Qty	Unit Price
Print Interactive Student Notebook	Social Studies Alive! America's Past Interactive Student Notebook	995-4	64	\$448.00
Print Interactive Student Notebook	Social Studies Alive! Regions of Our Country (c) 2016 Interactive Student Notebook	744-8	65	\$455.00
Subtotal				\$903.00
Shipping ¹				\$45.15
Sales Tax ²				TBD
Total				\$948.15

And now for the fine print.

Shipping¹: TCI ships all in-stock items for regular domestic orders at the current rate of 5% of the order subtotal or \$5.00 minimum. Packages shipped to Alaska or Hawaii will be sent via 2-day air service at the current rate of 8% of the order subtotal or \$10.00 minimum. Orders can be shipped to any domestic location by 2-day air service at the rate of 8% of order subtotal or \$10.00 minimum. TCI requires 1-3 business days to process all orders, in addition to the time in transit. Delivery dates are not guaranteed. TCI cannot ship to P.O. Box addresses, including APO and FPO addresses. Call Customer Support for international shipping options. All orders ship FOB shipping point.

Sales Tax²: Sales tax will be applied as appropriate to CA, FL, IL, IN, KY, MI, MO, NJ, TX, VA, and WA orders. Our payment terms are net 30 days from invoice date. **Tax Exempt Status:** Have a tax exempt certificate on file with us? You don't need to do a thing. We'll review your order and automatically remove any sales tax. If you haven't ordered with us before and are tax-exempt, please email us at info@teachtci.com with your



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Placards - Actech

Linda Kuzon <lkuzon4@ygschools.us>

TCI - Quote

info@teachtci.com <system@sent-via.netsuite.com>

Sun, Jun 2, 2019 at 10:03 PM

Reply-To: messages.1312783.2211387.e18c754a82@messages.na1.netsuite.com

To: lkuzon@ygschools.us



Yippee! lkuzon@ygschools.us sent you a message from TCI.
ACTech

We can't wait to make learning fun and memorable. Once you are ready to buy, please visit <http://shop.teachtci.com> to place your order.

Quote Date: 6/2/2019

Item Name	Program Name	Item #	Qty	Unit Price
Placards	Econ Alive! The Power to Choose © 2020	46-5	1	\$75.00
Placards	13-7	13-7	1	\$75.00
Placards	History Alive! World Connections (c) 2020 Placards	90-8	1	\$75.00
Placards	History Alive! Pursuing American Ideals (c) 2019	65-6	1	\$75.00
Subtotal				\$300.00
Shipping ¹				\$15.00
Sales Tax ²				TBD
Total				\$315.00

And now for the fine print.

Shipping¹: TCI ships all in-stock items for regular domestic orders at the current rate of 5% of the order subtotal or \$5.00 minimum. Packages shipped to Alaska or Hawaii will be sent via 2-day air service at the current rate of 8% of the order subtotal or \$10.00 minimum. Orders can be shipped to any domestic location by 2-day air service at the rate of 8% of order subtotal or \$10.00 minimum. TCI requires 1-3 business days to process all orders, in addition to the time in transit. Delivery dates are not guaranteed. TCI cannot ship to P.O. Box addresses, including APO and FPO addresses. Call Customer Support for international shipping options. All orders ship FOB shipping point.

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YPSILANTI
COMMUNITY SCHOOLS

Placards - STEMM

Linda Kuzon <lkuzon4@ycschools.us>

TCI - Quote

info@teachtci.com <system@sent-via.netsuite.com>

Sun, Jun 2, 2019 at 10:05 PM

Reply-To: messages.1312783.2211388.f60653467b@messages.na1.netsuite.com

To: lkuzon@ycschools.us



Yippee! lkuzon@ycschools.us sent you a message from TCI.
STEMM

We can't wait to make learning fun and memorable. Once you are ready to buy, please visit <http://shop.teachtci.com> to place your order.

Quote Date: 6/2/2019

Item Name	Program Name	Item #	Qty	Unit Price
Placards	Econ Alive! The Power to Choose © 2020	46-5	1	\$75.00
Placards	13-7	13-7	1	\$75.00
Placards	History Alive! World Connections (c) 2020 Placards	90-8	1	\$75.00
Placards	History Alive! Pursuing American Ideals (c) 2019	65-6	1	\$75.00
Subtotal				\$300.00
Shipping ¹				\$15.00
Sales Tax ²				TBD
Total				\$315.00

And now for the fine print.

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YPSILANTI
COMMUNITY SCHOOLS

Placards - ACCE

Linda Kuzon <lkuzon4@ycschools.us>

TCI - Quote

info@teachtci.com <system@sent-via.netsuite.com>

Wed, Jun 5, 2019 at 9:32 PM

Reply-To: messages.1312783.2216071.c463ea6046@messages.na1.netsuite.com

To: lkuzon@ycschools.us



Yippee! lkuzon@ycschools.us sent you a message from TCI.

ACCE Quote

We can't wait to make learning fun and memorable. Once you are ready to buy, please visit <http://shop.teachtci.com> to place your order.

Quote Date: 6/5/2019

Item Name	Program Name	Item #	Qty	Unit Price
Placards	Econ Alive! The Power to Choose © 2020	46-5	1	\$75.00
Placards	13-7	13-7	1	\$75.00
Placards	History Alive! World Connections (c) 2020 Placards	90-8	1	\$75.00
Placards	History Alive! Pursuing American Ideals (c) 2019	65-6	1	\$75.00
Subtotal				\$300.00
Shipping ¹				\$15.00
Sales Tax ²				TBD
Total				\$315.00

And now for the fine print.

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YCMS - Student Interactive ~~Notebooks~~ Journals and Placards

TCI Store



Yippee! lkuzon@yoschools.us sent you a message from TCI.
TO: YCMS

We can't wait to make learning fun and memorable! Once you are ready to buy, please visit <http://shop.teachtc.com> to place your order.

Quote Date: 6/11/2019

Item Name	Program Name	Item #	Qty	Unit Price
Interactive Student Notebook	History Alive! The U.S. Through Industrialism (c) 2017	272-6	160	\$1120.00
Placards	270-2	270-2	2	\$150.00
Interactive Student Notebook	History Alive! The Medieval World and Beyond (c) 2017	235-1	195	\$1365.00
Placards	233-7	233-7	2	\$150.00
Interactive Student Notebook	Geography Alive! Regions and People (c) 2019	69-4	170	\$1190.00
Placards	67-0	67-0	2	\$150.00
Subtotal:				\$4125.00
Shipping:				\$206.25
Sales Tax:				TBD
Total:				\$4331.25



YPSILANTI
COMMUNITY SCHOOLS

Lois Nowling <lnowling5@ycschools.us>

Fwd: TCI - Quote

1 message

Linda Kuzon <lkuzon4@ycschools.us>
To: Lois Nowling <LNowling5@ycschools.us>

Mon, Jun 17, 2019 at 11:18 AM

Linda B. Kuzon, M.S., M.Ed
Middle School Consultant
Ypsilanti Community Schools

"Building a Culture of Accomplishment"

----- Forwarded message -----

From: **info@teachtci.com** <system@sent-via.netsuite.com>
Date: Mon, Jun 17, 2019 at 11:16 AM
Subject: TCI - Quote
To: <lkuzon@ycschools.us>

TCI Store

TCI



Yippee! lkuzon@ycschools.us sent you a message from TCI.
Mapping Labs

We can't wait to make learning fun and memorable. Once you are ready to buy, please visit <http://shop.teachtci.com> to place your order.

Quote Date: 6/17/2019

Item Name	Program Name	Item #	Qty	Unit Price
Mapping Lab Resource Pack Geography Alive! Regions and People (c) 2011		472-0	1	\$299.00
Subtotal				\$299.00
Shipping ¹				\$14.95
Sales Tax ²				TBD
Total				\$313.95

And now for the fine print.

Shipping¹: TCI ships all in-stock items for regular domestic orders at the current rate of 5% of the order subtotal or \$5.00 minimum. Packages shipped to Alaska or Hawaii will be sent via 2-day air service at the current rate of 8% of the order subtotal or \$10.00 minimum. Orders can be shipped to any domestic location by 2-day air service at the rate of 8% of order subtotal or \$10.00 minimum. TCI requires 1-3 business days to process all orders, in addition to the time in transit. Delivery



Carlos Lopez <clopez2@ycschools.us>

Fwd: TCI - Quote

1 message

Linda Kuzon <lkuzon4@ycschools.us>
To: carlos Lopez <clopez2@ycschools.us>

Fri, Jul 26, 2019 at 2:35 PM

Begin forwarded message:

From: "info@teachtci.com" <system@sent-via.netsuite.com>
Subject: TCI - Quote
Date: June 5, 2019 at 9:33:43 PM EDT
To: lkuzon@ycschools.us
Reply-To: messages.1312783.2216072.c5fc167990@messages.na1.netsuite.com



Yippee! lkuzon@ycschools.us sent you a message from TCI.
Grade 4 Teacher Subscriptions- Regions of Our Country

We can't wait to make learning fun and memorable. Once you are ready to buy, please visit
<http://shop.teachtci.com> to place your order.

Quote Date: 6/5/2019

Item Name	Program Name	Item #	Qty	Unit Price
Teacher Subscription	Social Studies Alive! Regions of Our Country (c) 2016 Teacher Subscription	7417-03	11	\$2684.00
				Subtotal \$2684.00
				Shipping ¹ \$NaN
				Sales Tax ² TBD
				Total \$2684.00

And now for the fine print.

Shipping¹: TCI ships all in-stock items for regular domestic orders at the current rate of 5% of the order subtotal or \$5.00 minimum. Packages shipped to Alaska or Hawaii will be sent via 2-day air service at the current rate of 8% of the order subtotal or \$10.00 minimum. Orders can be shipped to any domestic location by 2-day air service at the rate of 8% of order subtotal or \$10.00 minimum. TCI requires 1-3 business days to process all orders, in addition to the time in transit. Delivery dates are not guaranteed. TCI cannot ship to P.O. Box addresses, including APO and FPO addresses. Call Customer Support for international shipping options. All orders ship FOB shipping point.

2684.00 SH
Total
2952.00



Carlos Lopez <clopez2@ycschools.us>

Quotes Needed for Board Approval on Monday

2 messages

Carlos Lopez <clopez2@ycschools.us>
To: Linda Kuzon <lkuzon4@ycschools.us>
Cc: Paula Gutzman <PGutzman8@ycschools.us>

Fri, Jul 26, 2019 at 1:14 PM

Linda,

I am putting together the Board Packet that requires the approval of TCI and Cengage in order to secure the required materials for the Fall. I need your help. I do not have quotes for the following item request you submitted to me for funding. I am in need of the quotes for the following:

- * 6-8 - Big Ideas Teacher Online Resources - Cengage - \$3,500.00
- * 6-8 Big Idea Teacher Print Resources - Cengage - \$950.00

- * 4 - Social Studies Teacher Subscription 3 Years - TCI - \$3,220.80

If you cannot...let me know who do I have to contact to get these quotes. I need them ASAP. The Board meeting in on Monday. Thank you, Carlos

Thank you, Carlos

Linda Kuzon <lkuzon4@ycschools.us>
To: Carlos Lopez <clopez2@ycschools.us>

Fri, Jul 26, 2019 at 2:42 PM

Hi Carlos,

I just e-mailed you the TCI quote. Here is the information

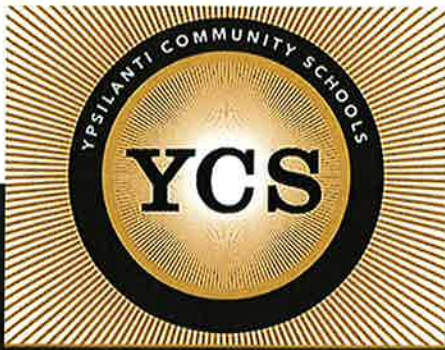
Item Name	Program Name	Item #	Qty	Unit Price
Teacher Subscription	Social Studies Alive! Regions of Our Country (c) 2016 Teacher Subscription	7417-03	11	\$2684.00
				Subtotal \$2684.00
				Shipping ¹ \$NaN
				Sales Tax ² TBD
				Total \$2684.00

I think the discrepancy in cost is because our quotes included an estimated shipping cost.

The Cengage quotes you requested

- 6-8 - Big Ideas Teacher Online Resources - Cengage - \$3,500.00
- 6-8 Big Idea Teacher Print Resources - Cengage - \$950.00

are no longer necessary, as they were incorporated into the YCMS P.O. for Big Ideas quote.



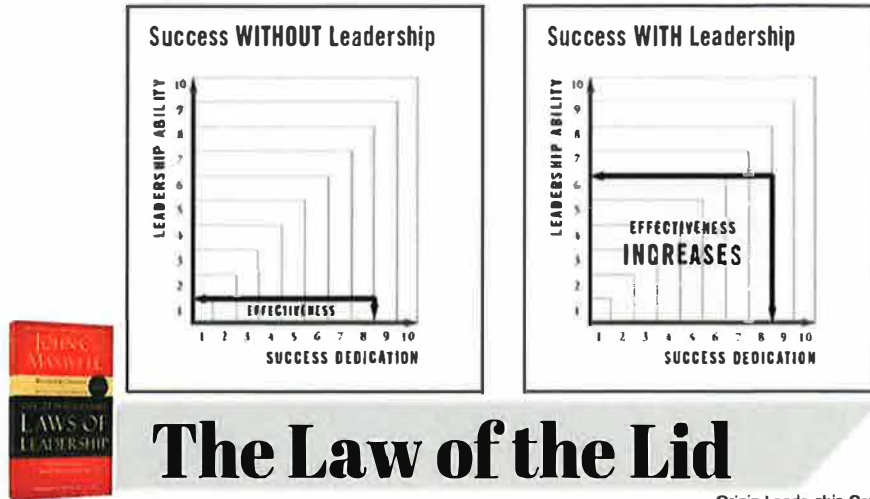
YCS Board Workshop- Superintendent Alena Zachery-Ross

Adopted with permission from: September 12, 2015 on July 31, 2019

Agenda

- Overview of vision and purpose- **Law of the Lid and Rule of 5** with John Maxwell
- Review **Guiding documents for consolidation** – Overview
- Review **Committee Recommendations**
- **Visioning Process** -- Activity
 - Vision for district in 10 years
 - Connect to the 2019 Board “Big Ideas”
- **Where do we go from here?** – Bridging from the past to the future
 - Strategic abandonment, new needs/recommendations
 - Revisiting recommendations from 2013, 2016, 2019
- **Next Steps**
 - Board, Admin and Community engagement

Law of the Lid- John Maxwell



The Law of the Lid

Origin Leadership Group

John Maxwell- Rule of 5

LEAD

We lead ourselves and our business to fulfill our purpose.

GROW

We grow ourselves and our business to achieve our potential.

CREATE

We create world-class leadership development resources and experiences.

EXCEL

We chase excellence in all we do.

SERVE

We serve our clients, colleagues and community.

2013 Pillars and Advisory Groups

Pillar	Community Advisory Group	Community Advisory Group Recommendation	Recommended Program	Identified Outcomes to Track	Where are We Now?
Birth Through Kindergarten Entry	Early Childhood	Family Center	Family Center	- Preschool enrollment - Kindergarten readiness	
		GSRP Expansion & Head start	GSRP & Head start		
Effective Leadership at All Levels	Leadership at all Levels	Principal Criteria	Committee developed criteria	- School enrollment trends - Budget with fund equity	
High Quality Teachers and Teaching	High Quality Teachers and Teaching (HQT)	Balanced Calendar	n/a - Timeline for more feedback	Student achievement and growth	
		Instructional Models	Framework of Instructional principles		
		Professional Development Model	Committee designed PD model		
		Teacher Leadership	Teacher advocates & Instructional leaders		
		Program Configuration	Small Learning Communities		
		Teacher Criteria & Selection	Committee designed Teacher Criteria and Selection process		
Positive Culture and Climate Focused on Learning	Culture and Climate	Character Education	IIRP-Restorative Practices	- Improvement in Multicultural Assessment rubric - Reduced discipline referrals - Increased attendance	
		Cultural Proficiency	Peoples Dialogue Project		
		Special Education	Instructional Consultation Teams		
		Alternative Education	ACCE Program		

2013 Pillars and Advisory Groups, continued

Every Student Will Have an Opportunity to Earn a Career Credential or College Credit Prior to High School Graduation	Career Credential and College Credit (C4)	Enhanced Dual Enrollment	Dual enrollment model with WCC Redesign the RCTC program (existing Career and Technical Education program)	- Increased dual enrollment and college credits earned in high school - Increased programs with WCC for certificates	
	Co-Curricular Activities	Athletics	Committee designed Athletic Strategy	- Students in athletics - Student achievement - Students engaged in co-curricular activities - Partnerships with community organizations who lead co-curricular activities - Grant funding	
		Co-Curricular	Committee designed co-curricular Strategy		
	Shared Identity and Naming	District Name School Colors Mascot	Ypsilanti Community Schools Black and Vegas Gold Grizzlies	n/a	

2014 Advisory Groups and Recommendations

Pillar	Community Advisory Group	Community Advisory Group Recommendation	Recommended Program	Identified Outcomes to Track	Where are We Now?
	Balanced Calendar	Try balanced calendar at one school Pair with traditional calendar school	Committee designed balanced calendar model	- Enrollment - Student Achievement	
	Elementary Configuration	Shift grade configurations Add focused programs	Committee vetted grade shifts IB, Balanced Calendar	- School enrollment trends - Achievement	

DRAFT 9/12/15 N. Norman



YCS Facilities Advisory Board Recommendation

MARCH 14, 2016

Facilities Advisory Board (FAB) Charge and Process

Charge:

Evaluate Ypsilanti Community Schools' (YCS) entire property portfolio in order to provide recommendations to the Board of Education on which buildings to repurpose, sell, or demolish within a two-year time period.

Process:

YCS realigned its building portfolio to match its student enrollment to bring long-term stability to the school district. Community organizations were invited to work collaboratively with YCS staff. Each building was examined for costs, bond amounts, % utilized, and current/future purpose to determine its future.

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Facilities Advisory Board (FAB): Two Phase Approach

- The FAB is comprised of 20+ individuals representing more than a dozen, diverse community organizations.
- **Phase 1** consisted of six weeks of meetings where ideas were discussed and debated openly. Recommendations were decided on a strong consensus basis.
- **Phase 2** will be separate sub-committees continuing research and executing recommendations approved by the Board of Education.

Facilities Advisory Board Profile

*Co-chairs of Facilities Advisory Board:

*Tyler Weston, Realtor, Real Estate One

*Robert E. Oliver, Energy Manager, YCS

Dr. Benjamin Edmondson, Superintendent, YCS

Joseph Hutchinson, Director, Mosaic Community Development

Amanda Edmonds, Mayor, City of Ypsilanti

Ken Schwartz, Supervisor, Superior Township

Brenda McKinney, Treasurer, Superior Township

E.L. Weathers, Retired, Ypsilanti Township Resident

Roland Sizemore, Park Commissioner, Washtenaw County Parks & Recreation

Diane Carr, Vice President, Program & Community Development, Ann Arbor YMCA

Brian Marcel, Assistant Superintendent, Washtenaw Intermediate School District

Laura Frey-Greathouse, Director of Student Affairs, YCS

Ron Wiedbusch, Emerging Resources, YCS

Andrew Hahn, Director of IT, YCS

Cathy Secor, Director of Business Services, YCS

Sarah Teare, Director of Community Development, Habitat for Humanity of Huron Valley

Shannon Morgan, Senior Vice President, HRS Communities

Bernard Gliberman, Chairman, HRS Communities

Tammie Keen, Deputy Supervisor, Ypsilanti Township

Steve Burgess, Director of Facilities, YCS

Greg Dill, County Administrator, Washtenaw County

Gillian Ream Gainsley, Communications, Ypsilanti District Library and Board member, Ann Arbor Transit Authority (AATA)

Yen Azzaro, Communications Coordinator, YCS

Nick Azzaro, Marketing, YCS

Karla Graessley, Director of Elementary Schools, YCS

Linda Kuzon, Director of Secondary Schools, YCS

Formation of Sub-Committees by Path

Repurpose Committee

- Proposed Properties :
 - Former Willow Run Middle / High
 - Chapelle
- Preliminary Objectives:
 - Tenaciously contact and engage potential community serving organizations to buy / lease former WRMS / HS starting summer 2017
 - Identify, interview and choose property management firm for Chapelle, possibly more

Sell Committee

- Proposed Properties :
 - Cheney
 - Service Station
 - Ardis
- Preliminary Objectives:
 - Work with realtor to appraise properties, taking into account YCS needs
 - Identify, interview and choose a developer for the Service Station
 - Collaborate with YCS administration to prepare Ardis for potential sale

Demolish Committee

- Proposed Properties:
 - Kettering
 - Thurston
 - Potentially Cheney
- Preliminary Objectives:
 - Research and secure funding for demolition
 - Identify, interview and choose demolition firm
 - Work in-conjunction with the Sell Committee to dispose of property post-demolition

Sub-committees will meet on a monthly basis and will report to the Board of Education as requested on a periodic basis

Summary of Path Analysis

	Spring 2016	Summer 2016	Fall 2016	Winter 2017	Spring 2017	Summer 2017	Fall 2017	2018
Kettering	Demolish as quickly as feasible			Dispose of property				No longer YCS property
Thurston	Demolish as quickly as feasible			Dispose of property				No longer YCS property
Cheney	Market propert(ies) for sale			Begin demolition sequence, if necessary		Demolish		Dispose of property
Chapelle	Hire property mgmt. co.	Lease space towards profitability		Leese profitably				Lease profitably
Service Station	Process insurance claim & repairs	Create comprehensive package deal for real estate developers		Market and execute sale to a real estate developer				No longer YCS property
West Middle		Host Summer School			Prepare facilities for WIHI & WIMA requirements		Opens as WIHI & WIMA	Remains WIHI & WIMA
East Middle						Transition WIHI & WIMA out	Opens as YCMS	Remains YCMS
Former WR Middle / High						Transition to [Community Center]		Remains [Community Center]
Ardis		Transition New Tech to YCHS	Opens as ACCE	Consider purchase offers		If sold, transition ACCE		Potentially no longer YCS property



RED IDEAS--WOW!

- Innovative ideas
- Potential Breakthroughs
- Exciting Ideas
- Makes a distinction
Can be implemented



What is the action/initiative intended to improve?

WOW!

RED IDEAS

Innovative ideas

Potential breakthroughs

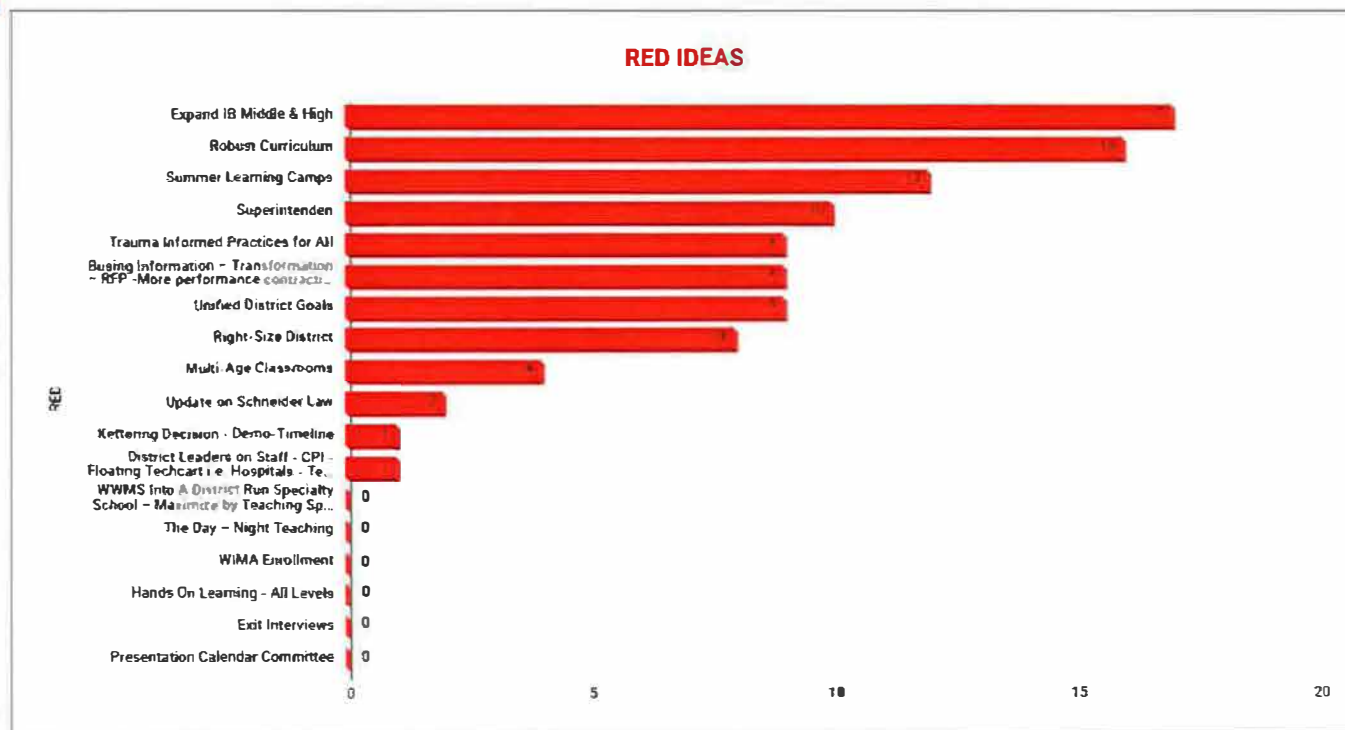
Exciting ideas

Makes a distinction

Can be implemented

District-wide Compassionate Discipline Restorative Practices	19
Expand IB Middle & High	17
Robust Curriculum	16
Summer Learning Camps	12
Superintenden	10
Trauma Informed Practices for All	9
Busing Information - Transformation - RFP - More performance contracting	9
Unified District Goals	9
Right-Size District	8
Multi-Age Classrooms	4
Update on Schneider Law	2
Kettering Decision - Demo-Timeline	1
District Leaders on Staff - CPI - Floating Techcart i.e. Hospitals - Technology	1
WWMS Into A District Run Specialty School - Maximize by Teaching Sports During The Day - Night Teaching	0
WIMA Enrollment	0
Hands On Learning - All Levels	0
Exit Interviews	0
Presentation Calendar Committee	0

Original Ideas (Feasible)





YELLOW IDEAS--HOW?

(Not yet feasible)

- Future Ideas
- Dreams
- Challenges
- Visionary
- Red ideas for tomorrow



What is the action/initiative intended to improve?

HOW?

Future Ideas

Dreams

Challenges

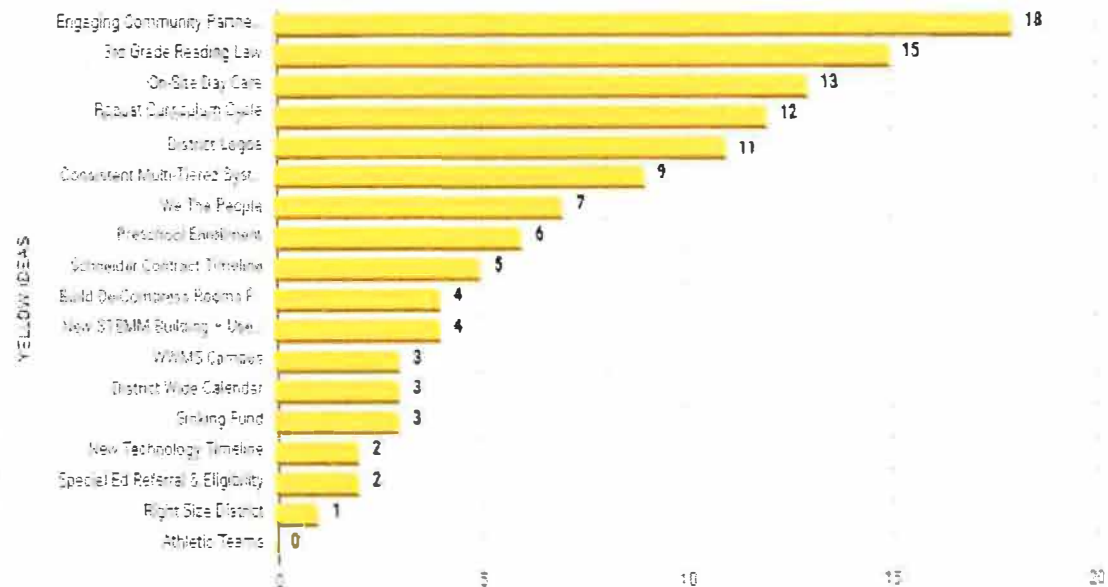
Visionary

Red Ideas for tomorrow

Develop Vacant Properties into Teacher/Family Houses	29
Engaging Community Partners	18
3rd Grade Reading Law	15
On-Site Day Care	13
Robust Curriculum Cycle	12
District Logos	11
Consistent Multi-Tiered System Support (MTSS) Implementation	9
We The People	7
Preschool Enrollment	6
Schneider Contract Timeline	5
Build De-Compress Rooms For Staff	4
New STEMM Building - Used for Technology & Trades, Manufacturing, Mechatronics	4
WWMS Campus	3
District Wide Calendar	3
Sinking Fund	3
New Technology Timeline	2
Special Ed Referral & Eligibility	2
Right Size District	1
Athletic Teams	0

Original Ideas (Not Yet Feasible)

YELLOW IDEAS





BLUE IDEAS--NOW!

(feasible)

- Easy to implement
- Previous examples
- High acceptability
- Low risk
- Quick wins

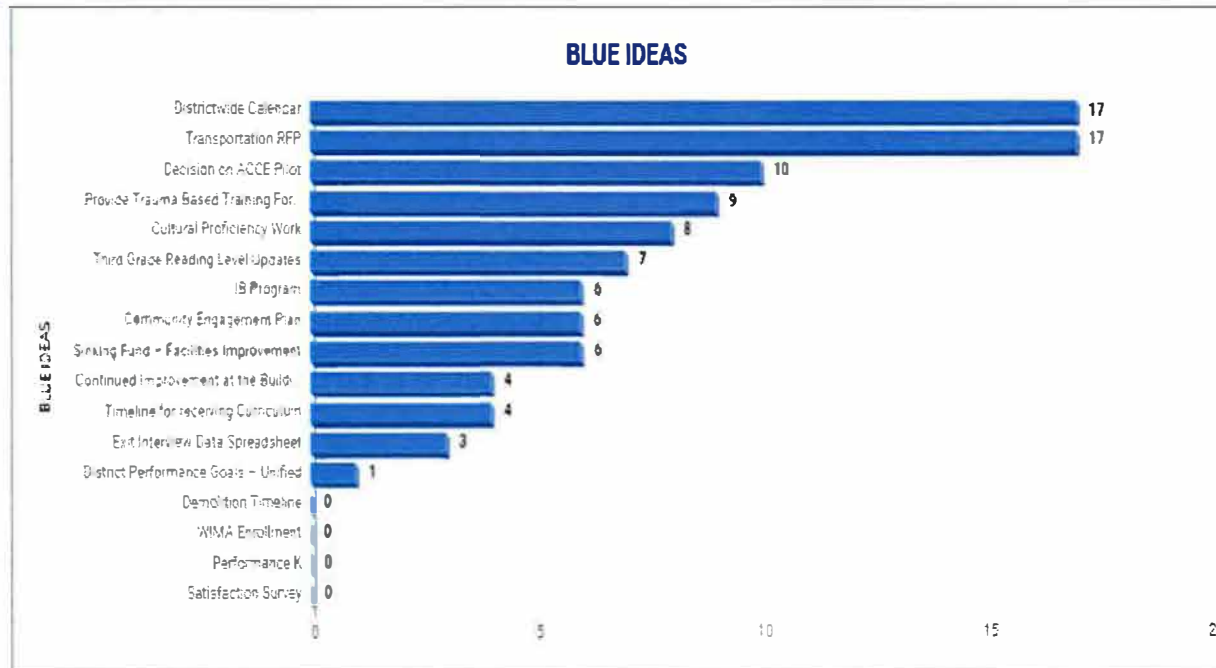


What is the action/initiative intended to improve?

NOW.	
Blue ideas	
Easy to implement	
Previous examples	
High acceptability	
Low risk	
Quick wins	

Hire a Superintendent	42
Districtwide Calendar	17
Transportation RFP	17
Decision on ACCE Pilot	10
Provide Trauma Based Training For All Staff	9
Cultural Proficiency Work	8
Third Grade Reading Level Updates	7
IB Program	6
Community Engagement Plan	6
Sinking Fund - Facilities Improvement	6
Continued Improvement at the Building Level Following SQA & IDEA	4
Timeline for receiving Curriculum	4
Exit Interview Data Spreadsheet	3
District Performance Goals - Unified	1
Demolition Timeline	0
WIMA Enrollment	0
Performance K	0
Satisfaction Survey	0

Common Ideas (Feasible)



Vision- What does YCS look like in the next 10 years?

Think-Write- Pair- Share

- Think about how you envision YCS in the next 10 years
- Write a brief summary
- Find someone in the room you normally don't work with
- Share your thoughts with each other



Big Concepts

- *Hire Superintendent = 52*
- *Robust Curriculum/ Cycle = 30*
- *Expand IB program = 23*
- *Transportation = 26*
- *Trauma Informed Practices for All = 18*
- *Develop vacant properties into teacher/ family housing = 29*

21

Bridging from the Past to the Future

- Strategic abandonment
- Recommitment
- Revisiting unimplemented recommendations
- Follow up from 2013, 2016 and 2019 Board Priorities meetings
- Development of 5 Big Ideas
- Next Steps

Big Ideas and Next Steps!

- Review the 5 Big Ideas
- Review next steps
- Follow up timeline to be presented on August 12th